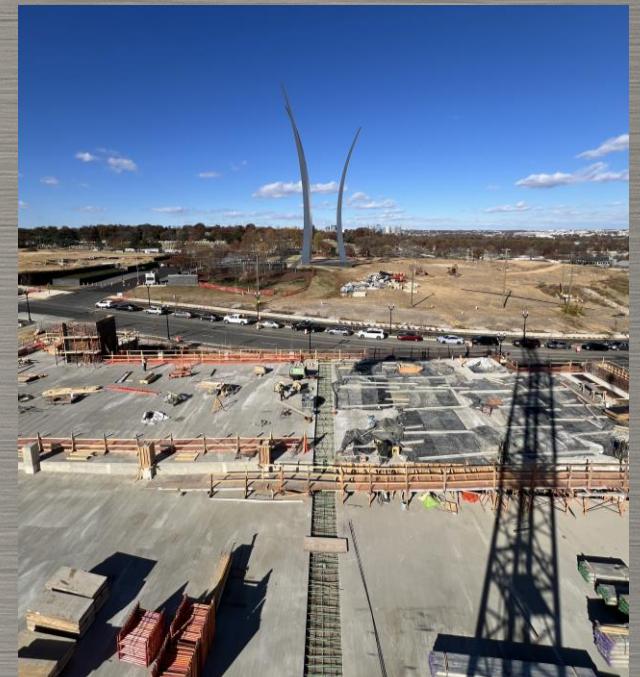




NORFOLK DISTRICT U.S. ARMY CORPS OF ENGINEERS

# FY26+ WORKLOAD FORECAST

FEBRUARY 2026



U.S. Army  
US Army Corps  
of Engineers



# Changes Since Last Update

- **Adjustments to note solicitations opened and any revised milestone dates**
- **Expected release of Arlington National Cemetery AE SATOC noted**
- **Hydro/Land Survey solicitation posted**
- **Vessel Repair MATOC added to this year's actions**
- **Add additional dredging projects to out years**
  
- **Recent Updates in the following slides are annotated in Blue**



# Trends/Highlights

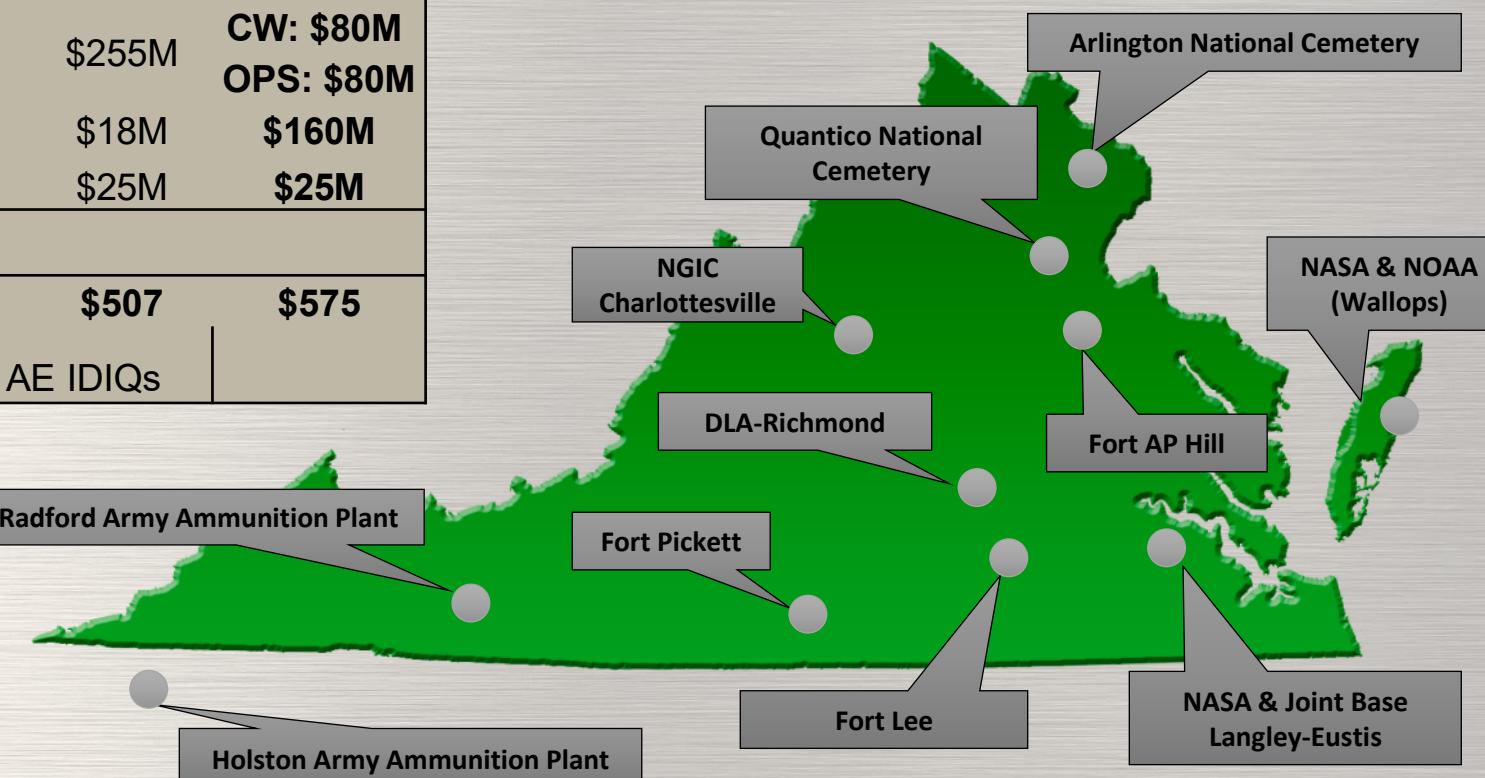
Radford & Holston Army Ammo Plants	Civil Works Program
<ul style="list-style-type: none"><li>▪ <b>Outfall 40 (Civil Focus) – Solicit 2Q FY26</b></li><li>▪ <b>RFAAP Warehouses – Design Starting</b></li><li>▪ <b>RFAAP Water Intake Repairs – Design Starting</b></li></ul>	<ul style="list-style-type: none"><li>▪ <b>Lynnhaven River Basin – Ph 2 Wetland; 12-acre wetland – FY26 Solicitation</b></li><li>▪ <b>Norfolk Coastal Storm Risk Mgmt – Approx. \$2.6B total cost, phased</b><ul style="list-style-type: none"><li>• <b>\$399.3M construction funding from the Infrastructure Investment and Jobs Act</b></li><li>• <b>DB Pump Station – Harbor Park – Solicit: 2QTR FY26</b></li><li>• <b>Construction SATOC for Phase 1A – Solicit 3QTR FY27</b></li></ul></li><li>▪ <b>Sandbridge Beach Renourishment FY24 IIJA – 1Q FY27</b></li><li>▪ <b>Norfolk CSRM GRR (funding signed into law 23 JAN 2026) to re-evaluate select areas in Norfolk</b></li></ul>
<b>Arlington National Cemetery- \$10-\$15M SRM/YR</b>	<b>Military Program</b> <ul style="list-style-type: none"><li>▪ <b>Southern Expansion – Phase III Cemetery Expansion</b><ul style="list-style-type: none"><li>• <b>Proposals Under Evaluation</b></li></ul></li><li>▪ <b>Entry Corridor Development / ADP1 Design (A-E SATOC) planned solicitation 1Q FY26</b><ul style="list-style-type: none"><li>• <b>Synopsis to be issued End Feb / Early Mar</b></li></ul></li><li>• <b>Additional A-E tasks planned under current MATOC include roads and building renovations</b></li><li>▪ <b>JBLE Program</b><ul style="list-style-type: none"><li>• FY26 Langley, Dorm, (\$100M - \$125M) – Design Complete; <b>Solicit 2Q FY26</b></li><li>• FY26 Langley, Fuel System Maint. Dock, <b>(\$25M - \$50M) - Solicit 3Q FY26</b></li><li>• FY27 Langley, ACP Large Vehicle Insp. Station, (\$75M - \$100M) - In Planning</li><li>• FY28 Ft. Eustis, Air Traffic Control Tower, (\$20M - \$40M) - <b>In Design</b></li><li>• <b>FY28 Langley, ISR Communications Data Center, (\$100M - \$150M) - In Design</b></li></ul></li><li>▪ <b>UMMC</b><ul style="list-style-type: none"><li>• FY26 Ft. Eustis, Active Vehicle Barriers, Back-Gate (\$1M - \$5M) - In planning – <b>Solicit: 1Q FY27</b></li><li>• FY26 Ft. Lee, Obstacle Course (\$1M - \$5M) - In planning – <b>Solicit: 2Q FY27</b></li></ul></li></ul>



# Program At A Glance

PROGRAM SUMMARY:						
	<b>FY21</b>	<b>FY22</b>	<b>FY23</b>	<b>FY24</b>	<b>FY25</b>	<b>FY26</b>
MILITARY	\$315M	\$105M	\$85M	\$ 3M	\$154M	<b>\$120M</b>
IIES	\$145M	\$15M	\$170M	\$5M	\$55M	<b>\$110M</b>
CIVIL & OPS	\$60M	\$153M	\$150M	\$150M	\$255M	<b>CW: \$80M OPS: \$80M</b>
ANC	\$20M	\$10M	\$153M	\$15M	\$18M	<b>\$160M</b>
DoDEA	\$25M	\$25M	\$25M	\$25M	\$25M	<b>\$25M</b>
<b>IIJA</b>	<b>\$557M</b>					
	<b>\$565M</b>	<b>\$865M</b>	<b>\$583M</b>	<b>\$198M</b>	<b>\$507</b>	<b>\$575</b>

\*Does not include new or awards from existing AE IDIQs





# Norfolk District Small Business Program

## January 2026

Type	Goal %	FY26 %	Current \$
Small Business	20%	30.25%	\$3,452,326
SDB	6%	29.02%	\$3,312,475
SDVOSB	3%	1.00%	\$114,462
WOSB	3%	6.21%	\$708,856
HUB Zone	3%	8.62%	\$983,330

**Best Wishes to Cherie Kunze as she retires!**

New Norfolk Deputy for Small Business Programs

Stormie Wicks

[Stormie.B.Wicks@USACE.Army.Mil](mailto:Stormie.B.Wicks@USACE.Army.Mil)

### Upcoming Outreach Events

February 10, 2026

**TASC/ U. S. Army Corps of Engineers  
Industry Day -Feb 10, 2026**

Big Blue, ODU Chartway Arena

<https://www.tasc-tgic.org/event-6450601>

February 24-26, 2026

**SAME Mid Atlantic Outreach and  
Industry Day, Virginia Beach**

Convention Center, Virginia Beach, VA

<https://www.same.org/event/2026-same-mid-atlantic-small-business-outreach-industry-day/>

April 14-16, 2026

**FY 26 FEDCON The Summit  
Wilmington NC**

<https://summit.ncmbc.us/register/>

### FIRST TIME AWARDS

**FY25:** 5

**FY24:** 8

**FY23:** 3

**FY22:** 7

**FY21:** 13

### Capability Briefings

Interested in providing a Capability Briefing?

- POC is Stormie Wicks
- Send email request with 1-2 page capability statement to:
- [Stormie.B.Wicks@usace.army.mil](mailto:Stormie.B.Wicks@usace.army.mil)

**56 New Contractors since 2019**



# Overview—Norfolk CSRM Scope

## LEGEND

### Structural Flood Risk Management Measures

- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier

### Structural Measures Risk Management Area

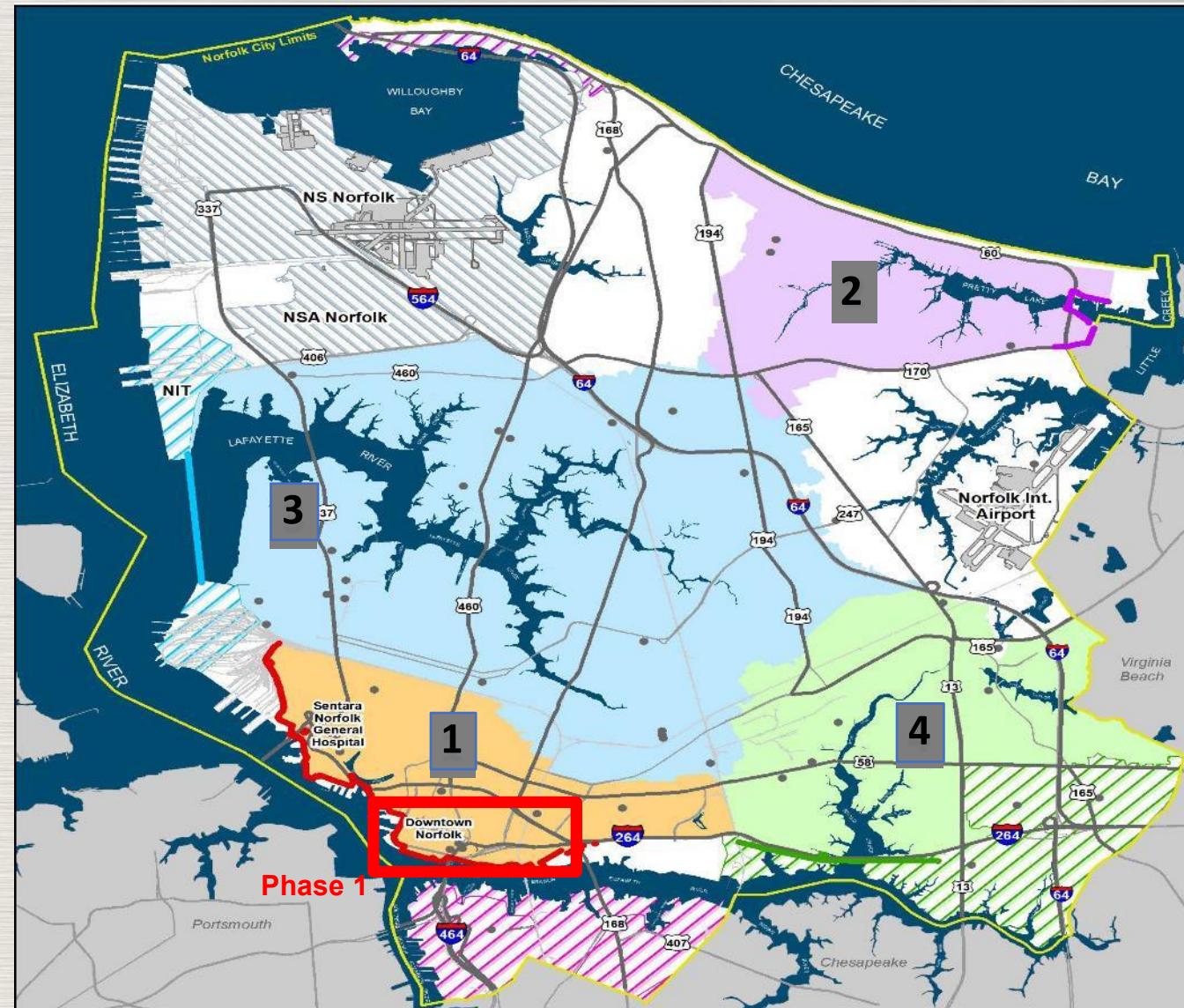
*Hatched Area Indicates Non-Structural Measures*

- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier
- Campostella-Berkley Non-Structural Measures Area

\$372M of IIJA funding planned NCSRMR Phase 1

#### Construction. Includes:

- 1A Floodwall
- 1A Pump Stations
- 1B Floodwall and Pump Stations
- 1 C/D





# NCSRM Task Orders and Contracts

Project Element	Scheduled Award Date	Cost Estimate	Acquisition Strategy	Additional Notes
Phase 3 Design	26 SEPT 2025 (Awarded)	\$9.5M	AE MATOC	Design to 35%
Phase 1A Newton's Creek Pump Station and Tide Gate – Design	FEB 2026	\$7.5M	AE MATOC	Design-Bid-Build, Design to 35%
Phase 1A Harbor Park Pump Station Construction	JUN 2026	\$30-50M	City of Norfolk-led acquisition	Design-Build
Phase 1A Floodwall - Construction	MAY 2027	\$30-75M per task order	SATOC	Construction SATOC w/Seed Project Task Order #1 - PH 1A-Water Street, Ferry Dock, and Harbor Park Reach

*\*Estimated based on timeline for utility relocations and real estate certification*



# IDIQ and SATOC Solicitations

Type	Location	Lead POC	Amount	Small Business or Unrestricted	Solicitation Qtr / FY
SB AE MATOC	VA/Regional	Sarah Taylor	\$40M	SB	Under evaluation
CM Services – Norfolk CSRM	Hampton Roads	Tom Booth	\$4M	SB	FY26
DoDEA SRM PMDM x3	Various	Alex Gusev	Varies	SB	4Q FY26
General AE (MILCON, IIES, Cemetery, SRM)	Various	Sarah Taylor	\$249M	TBD	3Q FY26
Civil Works AE (CSRM Support)	TBD	Sarah Taylor	\$249M	TBD	2Q FY27 (T)
ANC Entry Corridor Design – SATOC	ANC	Sarah Taylor	\$50M	TBD	1Q FY26
Hydro/Land Survey	VA/Regional	Miguel Lopez-Rivera	\$6M	SB	<a href="#">Solicitation Issued 30 Jan 26</a>
Vessel Repair MATOC	Various	Shaun Wilson	\$7.5M	SB	3Q FY26

*\* Further Small Business socio-economic set-aside may be determined pending results of market research*



# Existing IDIQs (A/E General)

## Prime AE Group, Inc

Ed Chamberlayne, PhD, PE, F.SAME  
ed.chamberlayne@primeeng.com  
410-862-0911

## Woolpert-RS&H, LLC

Doug Brown, PE, PMP, LEED AP BD+C JV  
Doug.Brown@woolpert.com  
618-632-2825

## Benham-Stanley, LLC

Terry Karras, AIA, LEED AP  
terry.karras@benham.com  
314-315-8510

## Burns and McDonnell Engineering Company, Inc.

Jerry Q. Jorge, PMP  
jjorge@burnsmcd.com  
757-317-2538

## AECOM Technical Services, Inc

W. Lee Hopson Jr., PE, PMP, LEED AP  
lee.hopson@aecom.com  
757-306-6770

## Clark Nexsen-CH2M Hill JV

Danny E. Walker, AIA, DBIA  
dwalker@clarknexsen.com  
757-376-2829

Note: Expires 6/27



# Existing Specific IDIQs

## Operations and Navigation Support

### Hydrographic Survey

Waterways (exp. 3/26)

### Craney Island Earthwork

Three Oaks (exp. 8/27)

### Norfolk Harbor Environmental Sampling

EA Engineering (exp. 9/26)

### Vessel Repair (exp. 8/26)

Colonna Shipyard

Fairlead Boatworks

Lyon Shipyard

Severn Yachting Center

### James River Maintenance Dredging

Cottrell Contracting Corporation (exp. 5/26)

## ANC Southern Expansion Design (stand-alone, exp. 12/29)

### HNTB

Gregg Schwieterman  
gschwieterman@hntb.com  
(804) 895-3780

## Army Ammunition Plants A/E IDIQ (exp. 8/30)

### Benham-WSP Joint Venture

Jeff Juris  
Jeff.juris@benham.com  
314.315.8639

### Black & Veatch-Zapata JV

Patrick Carolan, PE  
CarolanPT@BV.com  
931.458.9379

### Burns and McDonnell Engineering Company, Inc.

Wade Anderson, PE  
Waanderson@burnsmcd.com  
540.566.5971

### Tetra Tech/Mason & Hangar Joint Venture

Matthew Rathsack PE, LEED AP BD+C, AICP  
Stephen Scott, PE, FNSPE  
Matt.rathsack@tetratech.com 586.292.1413  
Stephan.scott@masonandhanger.com 859.537.1322



# Existing Construction MATOCS/IDIQS

- DoDEA GA & AL PM/DM (exp. 3/29)
  - Ahntech Inc.
- DoDEA KY PM/DM (exp. 6/26)
  - TIYA Support Services
- DoDEA GA & SC PM/DM (exp. 3/30)
  - Dynamic – HHS JV, LLC.
- DoDEA NC PM/DM (exp. 6/26)
  - ASI-Brymak
- DoDEA West Point PM/DM (exp. 9/27)
  - Ahntech Inc.
- DoDEA VA PM/DM (exp. 9/28)
  - Ahntech Inc.
- DoDEA AE IDIQ (\$ 80M) (exp. 9/29)
  - Ewing Cole and SMMA (POC: John Capelli)
  - KZF Design (POC: Doug Marsh)
  - Schenkel & Shultz (POC: David Torbert)
  - Woolpert (POC: Doug Brown)
  - Zyscovich (POC: Michael McGuinn)
- ANC ROADS MATOC IDIQ (exp. 6/26)
  - Metro Paving Corp.
  - Miami Wiipica, LLC.



# Acquisition Strategies

## Industry Collaboration is Key

- We use Sources Sought notices to gather your feedback and shape solicitations.
- We are actively seeking innovative acquisition ideas and value your input.
- We adjust solicitations and selection criteria based on input—don't assume we are just issuing it to check the box – large business input always appreciated as well.

## A Competitive & Strategic Approach

- Full and open competition is our default to ensure best value.
- We use the right tool for the job, from Best Value awards to expanding our use of IDIQs (MATOCs/SATOCs). We are also digesting changing guidance on the 8A program.
- Sole Source procurement is used when it is the right tool for the job.

## What We Value in Our Partners

- Demonstrated past performance (CPARS) is a critical factor in our award decisions.
- A firm commitment to meeting the requirements and addressing challenges.



# Military Installations - MILCON

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	F-22 Dormitory, Langley	Stand Alone	UR	\$100M - \$250M	2Q FY26
	Active Vehicle Barriers, Back-Gate, Ft. Eustis	Stand Alone	SB	\$1M - \$5M	1Q FY27
	Obstacle Course, Ft. Lee	Stand Alone	SB	\$1M - \$5M	2Q FY27
	Air Traffic Control Tower, Ft. Eustis	Stand Alone	UR	\$25M - \$100M	2Q FY28
	ACP, Large Vehicle Insp. Station, Langley	Stand Alone	UR	\$25M - \$100M	4Q FY28
	ISR Comm. Data Center, Langley	Stand Alone	UR	\$100M - \$250M	4Q FY28

*\* Further Small Business socio-economic set-aside may be determined pending results of market research*



# Defense Supply Center Richmond

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Overhead to Underground Powerlines	Stand Alone	SB	\$1M - \$5M	Solicited
	Renovate Building 32	Stand Alone	UR	\$10M - \$25M	3Q FY26
	Replace Roof, Building 31	Stand Alone	SB	\$5M - \$10M	1Q FY27
	Renovate Building 31	Stand Alone	UR	\$10M - \$25M	1Q FY27
	Natural Gas Tie-In	Stand Alone	SB	\$1M - \$5M	3Q FY27
	Disposition Truck Scale	Stand Alone	SB	\$1M - \$5M	3Q FY27
	Renovate Building 45	Stand Alone	SB	\$1M - \$5M	3Q FY27
	Repave Parking Lot 7	Stand Alone	SB	\$5M - \$10M	4Q FY27
	Renovate Building 37	Stand Alone	SB	\$5M - \$10M	2Q FY28
	Repave Parking Lot 4	Stand Alone	SB	\$5M - \$10M	2Q FY28

*\* Further Small Business socio-economic set-aside may be determined pending results of market research*



# Arlington National Cemetery

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Southern Expansion (Ph III) Cemetery Expansion	Stand Alone	UR	\$100M - \$250M	Under Evaluation
	Millenium Efflorescence Repairs	Stand Alone	SB	\$500K - \$5M	4QFY26
	Crook Walk Bridge & Sec. 37 Channel Repairs	Roads MATOC	SB	\$1M-\$1.5M	2Q/3Q FY26
	Amphitheater Repairs/ Tomb Guard Quarters	Stand Alone	SB	\$8M-\$12M	FY27
	Grant & McClellan Drive Full Depth Reconstruction	Stand Alone	SB	\$5M-\$10M	FY27
	Military Women's Memorial (MWM) Roof Repair	Stand Alone	SB	\$M-\$10M	FY27



# Interagency & Environmental Services (IIES)

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	<b>NASA Wallops Shoreline Protection (Beach/ Breakwaters)</b>	Stand Alone	TBD	\$25M - \$50M	3QFY26
	<b>Holston New Water Intake Facility</b>	Stand Alone	UR	\$100M - 250M	Under Evaluation
	<b>NSWC Carderock—V-82 Renovation</b>	Stand Alone	TBD	\$5M - \$10M	FY27
	<b>Holston Outfall 40</b>	Stand Alone	TBD	\$10M - \$25M	FY26
	<b>NSWC Carderock—Norfolk Boathouse</b>	Stand Alone	TBD	\$1M - \$5M	3QFY26

*\* Further Small Business socio-economic set-aside may be determined pending results of market research*



# Civil Works & Operations Navigation

## Dredging

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Dredging	James River Task Order 6	TO	SB	\$5M - \$10M	3Q FY26
	James River FY-26 IDIQ/TASK ORDER 1	IDIQ	TBD	\$25M - \$50M	3Q FY26
	Rudee Inlet	Stand Alone	TBD	\$1M - \$5M	1Q FY27
	Quinby Creek	Stand Alone	TBD	\$1M - \$5M	4Q FY26
	Winter Harbor	Stand Alone	TBD	\$1M - \$5M	1Q FY27
	Craney Island Rehandling Basin	Stand Alone	TBD	\$5M - \$10M	3Q FY26
	Norfolk Harbor Inner Channel	Stand Alone	TBD	\$10M - \$25M	1Q FY27

*\* Further Small Business socio-economic set-aside may be determined pending results of market research*



# Civil Works & Operations Dredging

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Dredging	Davis Creek Dredged Material Placement Site, VA	Stand Alone	TBD	\$1M - \$5M	1Q FY30
	Deep Creek, Accomack	Stand Alone	TBD	\$1M - \$5M	1Q FY27
	Parker Creek, VA	Stand Alone	TBD	\$1M - \$5M	2Q FY29
	Tangier Channels, Tangier Island, VA	Stand Alone	TBD	\$1M - \$5M	1Q FY28
	Chincoteague Inlet Beneficial Use of Dredged Material and WCV Lewis Creek	Stand Alone	TBD	\$1M - \$5M	1Q FY27
	Norfolk Harbor Environmental Services	Stand Alone	TBD	\$1M- \$5M	4Q FY26
	<a href="#">Craney Island Ground Improvements – Phase 1</a>	Stand Alone	TBD	\$75M - \$100M	1Q FY28

*\* Further Small Business socio-economic set-aside may be determined pending results of market research*



# Civil Works & Operations

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Sandbridge Beach Nourishment	Stand Alone	UR	\$25M - \$50M	1QFY27
	Lynnhaven River Basin, Phase 2 Wetland	Stand Alone	TBD	\$12M - \$15M	FY26
	Great Bridge Field Office Construction	Stand Alone	SB	\$1M - \$5M	ON HOLD
	Norfolk District Pier Renovations	Stand Alone	SB	\$10M - \$25M	ON HOLD
	Craney Island Ground Improvements Design	Stand Alone	TBD	\$5M - \$10M	3Q FY26
	Milford Haven Jetty Repair, VA	Stand Alone	TBD	\$5M - \$10M	4Q FY28
	Craney Island – Spillbox 6 Replacement	Stand Alone	TBD	\$5M - \$10M	3Q FY27

*\* Further Small Business socio-economic set-aside may be determined pending results of market research*



# Service Contracts FY26

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Services	Generator Maintenance – Waterfield Bldg	Stand Alone	SB	<\$1M	TBD
	HVAC Maintenance – Waterfield Bldg	Stand Alone	SB	<\$1M	FY26
	Waterfield Bldg Elevator Modernization	Stand Alone	SB	<\$1M	FY26
	Waterfield Bldg Guard Shack Roof	Stand Alone	SB	<\$1M	FY26
	Title/Closing Contract – Multiple Projects	Stand Alone	TBD	<\$1M	TBD
	Waterfield Building EOC	Stand Alone	SB	\$1M - \$5M	Solicitation Open
	Recruiting Station Janitorial, Grp 1	Stand Alone	SB	<\$1M	3Q FY26
	Recruiting Station Janitorial, Grp 2	Stand Alone	SB	<\$1M	3Q FY26
	Craney Island Mosquito and Herbicide Treatment	Stand Alone	TBD	<\$1M	3Q FY26



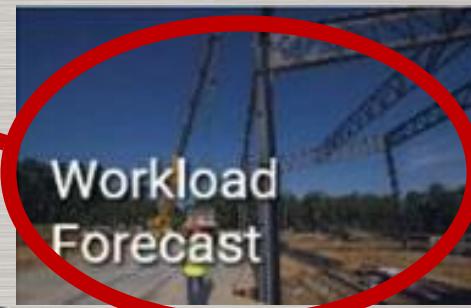
# Current Detailed Program Brief

## KEY RESOURCES

Small Business Administration  
<http://www.sba.gov>

Size Standards  
<http://www.sba.gov/size>

System Award Management (SAM)  
<http://www.sam.gov>

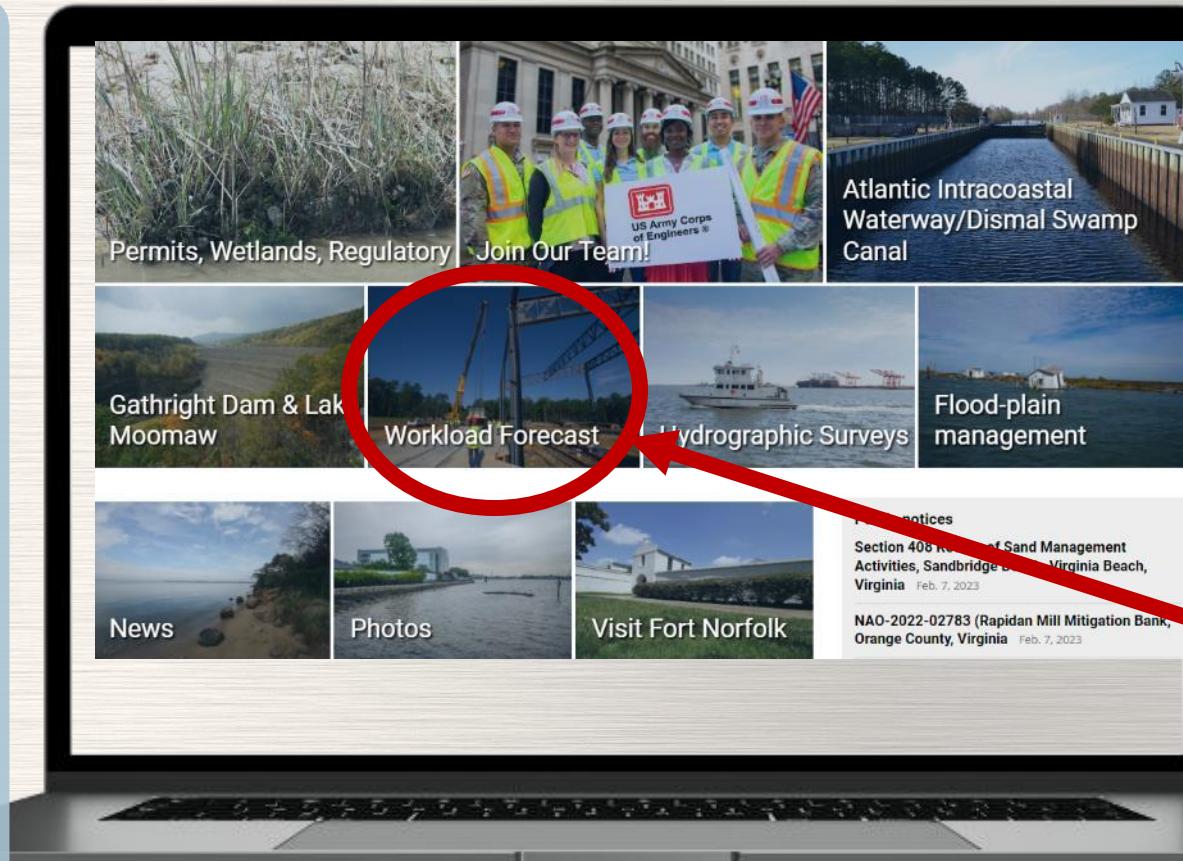


Updated about every 6 weeks

**[WWW.NAO.USACE.ARMY.MIL](http://WWW.NAO.USACE.ARMY.MIL)**

## HELPFUL HINTS

- **Respond to Market Research Efforts/Sources Sought:**  
Let us know what you think are important evaluation criteria, technical considerations, high-risk concerns.
- **Stay Engaged!** Reach out to the Contract Specialist, Contracting Officer and/or Small Business Specialist with questions and concerns.
- **Share your best Practices and insights** – we want to know how to be better business partners!
- **Ensure your proposals answer the information requested** in the solicitation and are readable. Information contained is in accordance with FAR 5.404. Magnitude, NAICS, and projected award dates are based on best information available at time of publication. Information is subject to change.
- Requests for market research or solicitations may be found at [beta.SAM.gov](http://beta.SAM.gov).
- Visit our website [www.nao.usace.army.mil](http://www.nao.usace.army.mil) for periodic updates to our program.





# Contact Information

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# QUESTIONS?

