NORFOLK DISTRICT
U.S. ARMY CORPS
OF ENGINEERS

FY23+ WORKLOAD FORECAST

Michael R. Darrow, P.E., PMP
Deputy District Engineer for
Programs and Project Management
October/November 2022
### PROGRAM AT A GLANCE

#### PROGRAM SUMMARY:

<table>
<thead>
<tr>
<th></th>
<th>FY18</th>
<th>FY19</th>
<th>FY20</th>
<th>FY21</th>
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<td>$613M</td>
<td>$565M</td>
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*Does not include new or awards from existing AE IDIQs

*Further Small Business socio-economic set-aside may be determined pending results of market research*
First Time Awards FY 22
Ship Loading and Unloading Mockup (UNMC) Ft Lee
Contract Number/Task Order Number: W91236-22-C-2040
Contractor: TDSC
Contract Completion Date: 365 days after NTP
Amount: $2,700,000

DLA Renovate Bldg 54 HVAC
Contract Number/Task Order Number: W9123622C2041
Contractor: R2Build-Procon JV LLC
Contract Completion Date: 3/3/2023
Amount: $1,700,000

Gathright Janitorial Services
Contract Number(s)/Task Order Number(s): W9123622PS009
Period of Performance: Base + 4 Option Years
Contractor: Fortazo Corp.

JBLE – PFAS
Contract Number W91236-22-D-5003
Contractor: SRS Batelle JV, LLC
POP: 10 Jun - 22 - 9 Jun 25
$3,145,383.56 (Base + All Options)

HUBZone 3% -1.73%  $(-4,494,935)
WOSB 3% 1.33%  $3,463,574
SDVOSB 3% .81%  $2,119,258
SDB 6% 2.75%  $6,992,910
Small Business 20% 7.95%  $20,672,775

## Upcoming Outreach Events

**SAME NorVA B2B Event**
October 6, 2022
Army Museum, Fort Belvoir, VA

**Association of United States Army Annual Event**
October 11-12, 2022
Washington, DC

**AE and DODEA IDIQ Industry Day**
TBD
Waterfield Bldg./Norfolk

**Industry Day for Forestry Program**
(Planning Stage)

**SAME Small Business Conference**
November 1-4, 2022
Nashville, TN

**SAME (Hampton Roads) outreach and Industry Day**
28 Feb – 1 Mar 2023
Virginia Beach Convention Center

Capability Briefings are being scheduled for October.

➢ Please send email to cherie.a.kunze@usace.army.mil to request capability briefing.
Bipartisan Infrastructure Law (BIL)  
(Infrastructure Investment and Jobs Act, P.L. 117-58)

OPERATION AND MAINTENANCE  (Price ranges are IAW FAR 36.204)

- GATHRIGHT DAM AND LAKE MOOMAW, VA  Repair Gathright Dam Intake Tower  (Range $1M – $5M)
- LYNNHAVEN INLET, VA  Dredging and Surveys  (Range $1M – $5M)
- MILFORD HAVEN, VA  Jetty maintenance, including surveys, plans, and specs, dredging, including surveys, plans, and specs.  (Range $5M – $10M)

CONSTRUCTION

- CITY OF NORFOLK, VA  Complete Plans and Specs for the project and initiate construction of the project.  ($399M)  (NEW START)
- NORFOLK HARBOR AND CHANNELS, VA (DEEPENING)  Continue construction in combination with the FY22 President’s Budget amount.  ($141.7M)(NEW START) Newport News and Norfolk Inner Channels, Atlantic Ocean Channel, Anchorage F
  - PPA signed in April, first Federal contract awarded August 2022 for Channel to Newport News and Norfolk Inner Channel

CONTINUING AUTHORITIES PROGRAM WORK PLAN  ($420,000 TOTAL)

- HAMPTON ROADS BENEFICIAL USE, VA (SEC 204) Continuing the feasibility study  (Range $250K – $500K)
- INDIAN RUN, VA (CAP SECTION 14)  Completing PED/Initiating Construction  (Range $100K – $250K)

GENERAL INVESTIGATIONS

- VIRGINIA BEACH + VICINITY COASTAL STORM RISK MANAGEMENT  ($1.5M)(NEW START) – Agreement signed with City in July 2022.
New Program (AE & Construction) at Radford & Holston Army Ammo Plants

- **AE Contract** SYNOPSIS RELEASED 30 SEP
  - $240M MATOC
  - Will allow for use at all Ammunition GOCOs
  - Advertise DB ANSol Thermal Treatment (Holston) – TBD
  - Advertise DB ANSol Tank Farm (Holston) – 2QFY23
  - DB Explosives Decomposition (Holston) – Evaluation Phase

  $1B+ Program - over 5+ years

**DoDEA**

- Main focus is on SRM – utilizing existing IDIQs
- Less new construction – updating existing “Legacy” schools to 21st century schools
- Developing replacement AE Contracts for FY23 Award
- Quantico/Dahlgren DMPM follow on will be awarded in FY23

**Arlington National Cemetery** - $10M-$15M in SRM work – through FY25+

- Southern Expansion – Project is to be split into phases.
  - Phase II – OPS Complex (FY23)
  - Phase III – Cemetery Expansion (FY26)
- Amphitheater Interior Renovation (A-E)
- Memorial Avenue Pylon Repairs
- Sanitary Sewer Repair
- Road Projects (Full depth, Mill & Pave)(MATOC)

CivilWorks Program

- **Norfolk Harbor**
  - $15M to $35M O+M/Year – Dredging and Craney Island work
  - Norfolk Harbor Deepening: $83.7M funding in Budget plus $141.7M approved from Infrastructure Bill
    - Atlantic Ocean Channel Phase 1 and Phase 2 coming up in FY23
  - FY22 (August) solicitation of James River Dredging 5-year SATOC ($40M)
  - Norfolk Harbor O+M – ($20M) – Solicit August 22

- **Lynnhaven River Basin** – Ph 2 Restoration: 30-acre reef FY23 solicitation; 10-acre wetland FY24

- **Norfolk Coastal Storm Risk Mgmt** - $1.8B total cost, $8M E&D underway for Ph 1
  - $399.3M approved for construction funding from Bipartisan Infrastructure Law
  - Plan on putting in place a Construction MATOC to support (<$499M).
  - Industry Day being planned + sources sought

- **Deep Creek Bridge Replacement** ($25M – 50M) – bid opening 6 October
  - Virginia Beach CSRM funded in BIL.

Military Program

- Typical – 3-5 projects per year ($100M-$150M)
- **F-22 program** (FY22) – 4 Projects – PA: $186M (D-B-B)
  - Low Observable Component Repair Facility – Awarded 22 Jun 22.
  - Consolidated Ops/Maintenance Hangar – Awarded 28 Jul 22.
  - Training Support Squadron Facility – Solicit: 2Qtr FY23 - Redesign underway
  - F-22 Fuel Systems Maintenance Dock ($10-25M) - Solicit: 3Qtr FY23
  - JBLE – Ft. Eustis ACP – Solicit: 1Qtr FY24
  - HQ Bldgs, BN Complex PH IV, Ft Eustis - $10-25M – Solicit: TBD FY23
  - FY 24 JBLE Dorm, Langley – PA: $37M – In design.
  - FY 26 ACP/ Large Vehicle Inspection Fac, Langley – PA: $89M – In Planning.
OVERALL NORFOLK CSRM PROJECT SCOPE

City’s Priorities for Construction Sequence:

1. Area 1 Ghent-Downtown-Harbor Park
2. Area 2 Pretty Lake
3. Area 3 Lafayette
4. Area 4 Broad Creek
5. Area 5 Campostella-Berkley

LEGEND

Structural Flood Risk Management Measures
- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier

Structural Measures Risk Management Area
Hatched Area Indicates Non-Structural Measures
- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier
- Campostella-Berkley Non-Structural Measures Area
PHASE 1 PLAN

Phase 1B
- Town Point Park
- Waterside
- Otter Berth Pump Station
- St. Paul's Pump Station

Phase 1A
- Berkley Bridge to Harbor Park
- Berkley Bridge
- Berkley Pump Station
- Harbor Park
- Casino
- Casino Parcel
- Newtons Creek Pump Station
This rendering is conceptual in nature and is provided for informational purposes only. It is a depiction of a design in progress and does not necessarily represent the final version of the project.
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**FY22 NON-PROJECT SPECIFIC A/E IDIQ CONTRACTS**

<table>
<thead>
<tr>
<th>Type</th>
<th>Location</th>
<th>Lead POC</th>
<th>Range</th>
<th>Small Business or Unrestricted</th>
<th>Solicitation Qtr./FY</th>
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<tbody>
<tr>
<td>DoDEA AE</td>
<td>CONUS &amp; OCONUS</td>
<td>Alex Gusev</td>
<td>$50M - $100M</td>
<td>TBD</td>
<td>TBD/FY23</td>
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<tr>
<td>ARMY AMMO PLANTS</td>
<td>Radford/Holston</td>
<td>Sarah Taylor</td>
<td>&gt; $200M</td>
<td>UR</td>
<td>Posted 30 Sep 2022</td>
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<tr>
<td>SB AE MATOC</td>
<td>VA Regional</td>
<td>Sarah Taylor</td>
<td>$50M - $100M</td>
<td>SB</td>
<td>2Q FY23</td>
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<tr>
<td>APPRAISAL-SURVEY-TITLE SERVICES</td>
<td>VA Regional</td>
<td>Brett Zank</td>
<td>TBD</td>
<td>TBD</td>
<td>TBD/FY23</td>
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EXISTING IDIQS (month/year)

Hydrographic Survey
- Geodynamics (exp. 6/23)
- Gahagan and Bryant Assoc (exp. 6/23)
- Waterways (exp. 9/25)

Vessel Repair (exp 8/26)
- Colonna Shipyard
- Fairlead Boatworks
- Lyon Shipyard
- Severn Yachting Center

ANC Southern Expansion Des. (stand alone award) (7/24)
- HNTB

DoDEA Architect/Engineering (exp. 8/23)
- KZF Design
- GWWO
- Schenkel Schultz
- Jacobs Government Services
- Woolpert
- Zyscovich

Architect/Engineering General (Awarded)
- Prime AE Group, Inc
- Woolpert-RS&H, LLC
- Benham-Stanley, LLC
- Burns and McDonnell Engineering Company, Inc.
- AECOM Technical Services, Inc
- Clark Nexsen-CH2M Hill JV
EXISTING CONSTRUCTION MATOCS/IDIQS

DoDEA VA PM/DM (exp. 9/23)
- Universal Services Provider

DoDEA GA & AL PM/DM (exp. 3/24)
- Universal Services Provider

DoDEA KY PM/DM (exp. 3/24)
- Brymak Eagle Pro

Construction SATOCS ($4M) (NEW)
- New Dominion (NoVA/Richmond)
- SDC(Hampton Roads)

DoDEA GA & SC PM/DM (exp. 4/24)
- Ahntech Inc.

DoDEA NC PM/DM (exp. 6/26)
- ASI-Brymak

DoDEA WPNY PM/DM (exp. 9/27) NEW
- Ahntech Inc.

DoDEA Facility Assessments (exp. 9/24)
- Alpha FacilitiesSolutions
ACQUISITION STRATEGIES

Most work is competed - limited Sole Source awards
- Use sole source in most cases to get contractors doing specialized work for the Norfolk District.
- 13 new contractors added to in FY21.
- 7 new contractors added to in FY22
- Goal is 10 new contractors

Currently no pool of MATOCS to support SRM like work
- Two - D-B SRM Construction Contracts put in place – Northern VA (Quantico, FT AP. Hill, Dahlgren, DSCR) and Hampton Roads
- Looking to add a stand alone for DSCR

- Developing Construction MATOC to support Norfolk Coastal Storm Risk Management
  - DB capability? Capacity (<$250M)?
  - Will be seeking feedback over the next couple of months for industry as we shape the requirements

- IFB most used - stand alone C-Contracts – will use more BVTO for small business work at Arlington National Cemetery

- Increased use of IFB with Definitive Responsibility Criteria – DRC
  - Bridge between IFB and BVTO – quicker, provides assurance we are awarding to capable firms
  - Contractors asked to provide evidence that they can do the work – after bid opening
    - Generally asking for specific relevant past experience; narrative that explains they understand the project and key technical challenges, etc.

  “…the Contracting Officer will also examine whether the low bidder can meet the requirements of the solicitation by demonstrating that the prime contractor or subcontractor responsible for dredging has dredged by mechanical means or hopper a minimum of 80,000 cubic yards in a consecutive 30-day period in a cold-weather month (October through January) with disposal/placement onto a beach. This will be considered a definitive responsibility criterion”
## ANC Southern Expansion Program

<table>
<thead>
<tr>
<th>Type of Work</th>
<th>Project Name</th>
<th>Acquisition Strategy - Stand Alone Contractor or Basic IDIQ</th>
<th>Small Business or Unrestricted</th>
<th>Estimated Price Range</th>
<th>Anticipated Solicitation Qtr / FY</th>
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<tbody>
<tr>
<td>Construction</td>
<td>Southern Expansion (Ph II) OPS Complex</td>
<td>Stand Alone</td>
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<td>$50M - $150M</td>
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<td></td>
<td>Southern Expansion (Ph III) Cemetery</td>
<td>Stand Alone</td>
<td>UR</td>
<td>$100M - $250M</td>
<td>FY26</td>
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Much of the other SRM work is Road Upgrades via our MATOC
ANC Southern Expansion PH II - OPS Complex
ANC Southern Expansion PH II - OPS Complex
### MILITARY – MILCON MISC INSTALLATIONS

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<th>Project Name</th>
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<th>Estimated Price Range</th>
<th>Anticipated Solicitation Qtr./FY</th>
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<tr>
<td>Construction</td>
<td>Renovate ACP Main Gate, Ft. Eustis</td>
<td>Stand Alone</td>
<td>SB</td>
<td>$10M - $25M</td>
<td>2Q FY23</td>
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<td></td>
<td>F-22 Training Support Squadron Facility, Langley</td>
<td>Stand Alone</td>
<td>UR</td>
<td>$25M - $50M</td>
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<td>Fuel System Maint. Dock, Langley</td>
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# MILITARY FY22-23 - DEFENSE SUPPLY CENTER RICHMOND (DSCR)

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<th>Estimated Price Range</th>
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<td>$500K-$1M</td>
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<td>N. 4th St. and G Road Intersection</td>
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<td>SB</td>
<td>$500K-$1M</td>
<td>2Q FY23</td>
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<td>Renovate North Gate ACP (Bldg 208 &amp; 209)</td>
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<td>SB</td>
<td>$1M-$5M</td>
<td>2Q FY23</td>
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<td>Renovate Bldg 40</td>
<td>Stand Alone</td>
<td>SB</td>
<td>$1M-$5M</td>
<td>4Q FY23</td>
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### INTERAGENCY & ENVIRONMENTAL SERVICES (IIES) FY23

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<th>Type of Work</th>
<th>Project Name</th>
<th>Acquisition Strategy Stand Alone Contractor Basic IDIQ</th>
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<th>Estimated Price Range</th>
<th>Anticipated Solicitation Quarter/Fiscal Year</th>
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<td>Construction</td>
<td>Holston EDC D-B Construction</td>
<td>Stand Alone</td>
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<td>$50M-100M</td>
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<td>Holston ANSol Tank Farm D-B Construction</td>
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<td>Holston ANSol Thermal Destruction D-B Construction</td>
<td>Stand Alone</td>
<td>UR</td>
<td>$50M-100M</td>
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## FY22 CIVIL WORKS & OPERATIONS

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<td>Construction</td>
<td>Norfolk District Pier Renovation and Repair</td>
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<td>$1M - $5M</td>
<td>1Q FY23</td>
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<td>Construction</td>
<td>Lynnhaven River Basin, Phase 2 Reefs</td>
<td>Stand Alone</td>
<td>TBD</td>
<td>$5M - $10M</td>
<td>1Q FY23</td>
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<td>Construction</td>
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<td>$1M - $5M</td>
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<td>Construction</td>
<td>Dismal Swamp Canal Superintendent House Repairs</td>
<td>Stand Alone</td>
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<td>$100k - $500k</td>
<td>3Q FY23</td>
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<tr>
<td>Construction</td>
<td>Great Bridge Field Office Construction</td>
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<td>Construction</td>
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<td>$500K - $1M</td>
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<tr>
<td>Dredging</td>
<td>Atlantic Ocean Channel (Phase I)</td>
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<td></td>
<td>Atlantic Ocean Channel (Phase II)</td>
<td>Stand Alone</td>
<td>UR</td>
<td>$25M - $50M</td>
<td>4Q FY23</td>
</tr>
</tbody>
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CURRENT DETAILED PROGRAM BRIEF

HELPFUL HINTS

- Respond to Market Research Efforts/Sources Sought:
  Let us know what you think are important evaluation criteria, technical considerations, high-risk concerns.

- Stay Engaged! Reach out to the Contract Specialist, Contracting Officer and/or Small Business Specialist with questions and concerns.

- Share your best Practices and insights – we want to know how to be better business partners!

- Ensure your proposals answer the information requested in the solicitation and are readable. Information contained is in accordance with FAR 5.404. Magnitude, NAICS, and projected award dates are based on best information available at time of publication. Information is subject to change.

- Requests for market research or solicitations may be found at beta.SAM.gov.

- Visit our website www.nao.usace.army.mil for periodic updates to our program.

KEY RESOURCES

Small Business Administration
http://www.sba.gov

Size Standards
http://www.sba.gov/size

System Award Management (SAM)
http://www.sam.gov

Updated about every 6 weeks

WWW.NAO.USACE.ARMY.MIL
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Bryan Burge
Program Manager, DoDEADesign Center
Bryan.C.Burge@usace.army.mil
757-201-7178
QUESTIONS?