

NORFOLK DISTRICT U.S. ARMY CORPS OF ENGINEERS

FY24+ WORKLOAD FORECAST March 2024

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Deputy District Engineer



US Army Corps
of Engineers®

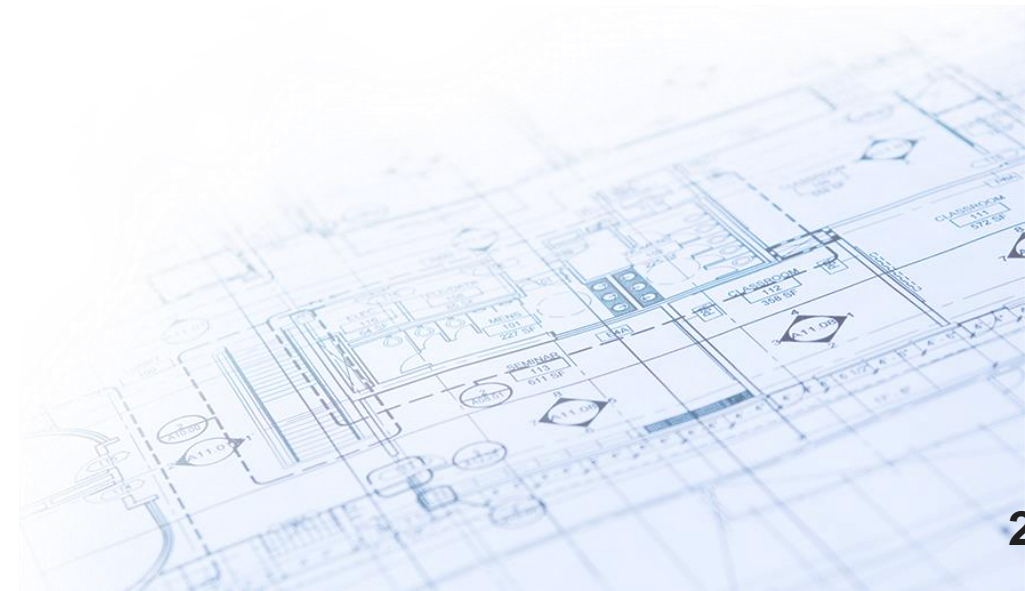
U.S. ARMY

As of 14 March 2024



CHANGES SINCE LAST UPDATE

- Acquisition Strategy – AnSol Thermal Destruction – now DBB
- Small Business Design Build Construction MATOC – 1st QTR FY25 Solicitation
- Will have more changes in April/May with addition of FY24 Appropriations and FY 24 Workplan – which could add more Civil Works projects
- **Additional Updates** in following slides are annotated in Blue





TRENDS/HIGHLIGHTS

Radford & Holston Army Ammo Plants

- **AE Contract: Under Evaluation**
 - \$240M MATOC
 - Will allow for use at all Ammunition GOCOs
- **ANSol Thermal Treatment (Holston) – DBB**
- **DB ANSol Tank Farm (Holston) – In evaluation**
- **New Water Intake Facility (Holston) – FY25**
- **Laundry Facility – 4QTR FY 24 Solicitation**

Civil Works Program

- **Norfolk Harbor**
 - Norfolk Harbor O+M
- **Lynnhaven River Basin – Ph 2 Wetland;** 12-acre wetland FY24
- **Norfolk Coastal Storm Risk Mgmt.** – approx. \$2.6B total cost, \$8M E&D underway for Ph 1
 - **\$399.3M** approved for construction funding from Bipartisan Infrastructure Law
 - Expect first construction award in CY24 – DB Pump Stations for Phase (1A) – Solicit 3rd Qtr FY24**
 - **Will have 3 or 4 stand-alone contracts to support initial Phase (1A)**
- **Peninsula Coastal Storm Risk Mgmt.** - \$3M funding received December 2023
- Awaiting new starts for **Coastal Storm Risk Studies** – Chincoteague and Tangier.
- FY24 BIL Spend Plan has **\$22M for renourishment of Sandbridge Beach, VA –1QTR FY25**
- **Craney Island Eastern Expansion – Main Dike - \$10-\$50M – Solicit 3rd QTR FY24**

DoDEA

- **Main focus is on SRM – utilizing existing IDIQs**
- **Replacement AE MATOC Contracts for 4Qtr FY24**
- **Replacement FAM Contract Award 4Q FY24**

Military Program

- **JBLE Program**
 - Langley, Fuel Systems Maintenance Dock (\$10M - \$25M) **Solicit: 2nd Qtr FY24**
 - Ft. Eustis, ACP, Main Gate (\$10M - \$25M) **Solicit: 2nd Qtr FY24**
 - Ft. Eustis, HQ Bldgs., AIT Barracks PH IV, Ft. Eustis (\$10M - \$25M) **Solicit: 2nd Qtr FY24**
 - **FY 25 Langley, Dorm, PA: \$86M – In design, Solicit: 2nd Qtr FY25 (Pending funds)**
 - FY 26 Langley, ACP/ Large Vehicle Inspection Fac, PA: \$93M – In Planning.

Arlington National Cemetery - \$10-\$15M SRM/YR

- **Southern Expansion –**
 - **Phase III – Cemetery Expansion (FY25)**
- **Amphitheater Interior Renovation (A-E) (FY24)**
- **Entry Corridor Development (A-E – Planning/NEPA) (FY24)**
- **Sanitary Sewer Repair (FY24) (Re-solicit 2nd Qtr)**
- **Road Projects (Full depth, Mill & Pave) (MATOC)**

UMMC

- **SOF Multi-Purpose Firing Range, Ft. Barfoot (\$1M - \$5M) Solicited 1st Qtr FY24**
- **West Apron Fire Pump, Langley (\$1M - \$5M) Solicit: 3rd Qtr FY24**
- **FY25 Ft. Gregg-Adams, Confidence Course (UMMC), (\$4M)**
- **FY24 Ft. Gregg-Adams, Building Demo, (\$9.4M) (HNC FRP contract)**
- **FY26 Anti-Vehicle Barrier Back-Gate, Ft. Eustis (\$1M - \$5M) In design**

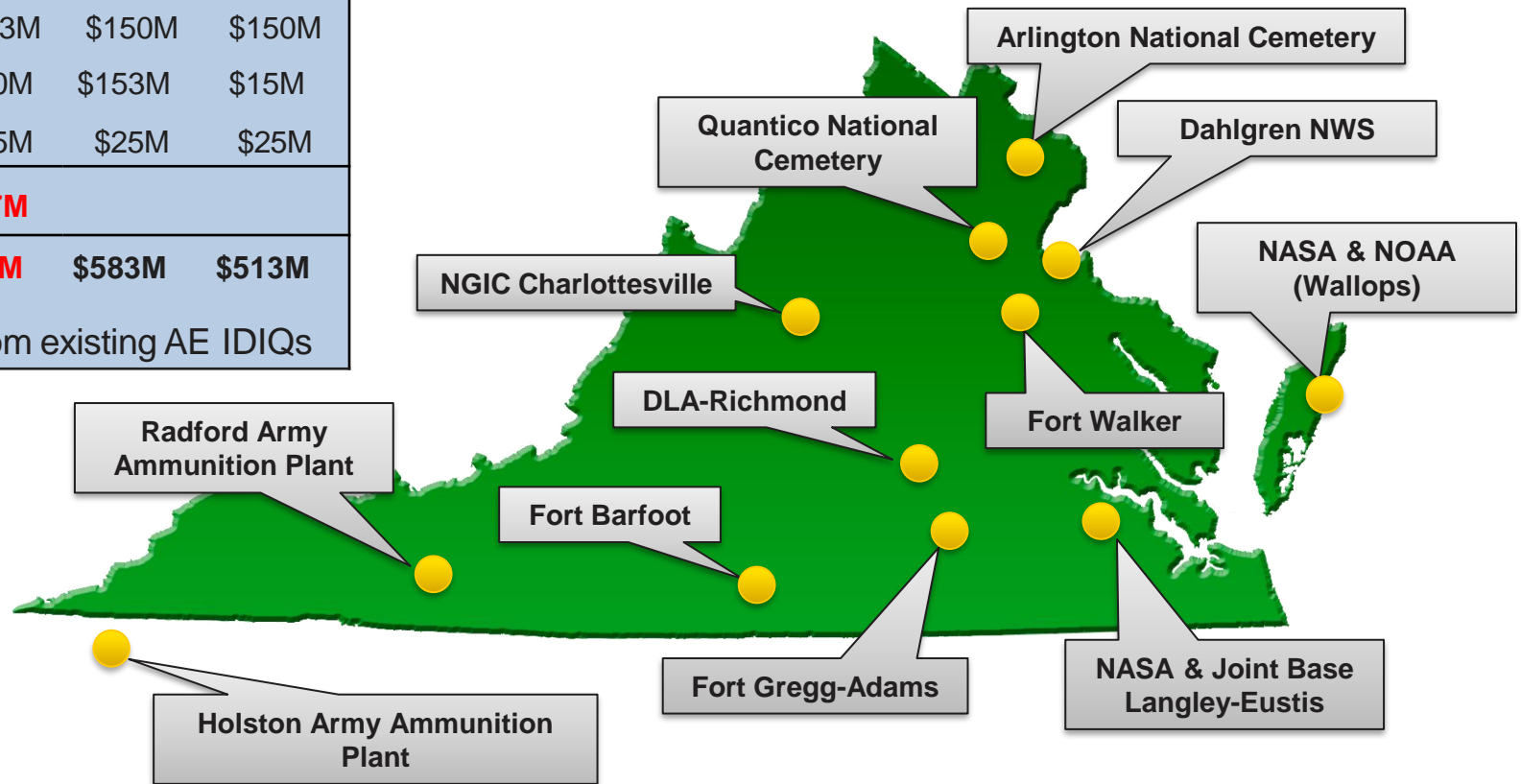


PROGRAM AT A GLANCE

PROGRAM SUMMARY:

	<u>FY19</u>	<u>FY20</u>	<u>FY21</u>	<u>FY22</u>	<u>FY23</u>	<u>FY24</u>
MILITARY	\$118M	\$477M	\$315M	\$105M	\$85M	\$153M
IIES	\$33M	\$28M	\$145M	\$15M	\$170M	\$170M
CIVIL & OPS	\$86M	\$51M	\$60M	\$153M	\$150M	\$150M
ANC	\$45M	\$30M	\$20M	\$10M	\$153M	\$15M
DoDEA	\$22M	\$27M	\$25M	\$25M	\$25M	\$25M
IIJA					\$557M	
	\$304M	\$613M	\$565M	\$865M	\$583M	\$513M
*Does not include new or awards from existing AE IDIQs						

Awarded: \$594M in FY23



**Further Small Business socio-economic set-aside may be determined pending results of market research*

SMALL BUSINESS PROGRAM – FEBRUARY 2024

Type	NAO Goals	Current %	Current \$
Small Business	20%	17.96%	\$17,918,930
SDB	6%	6.21%	\$6,195,283
SDVOSB	3%	.03%	\$34,300
WOSB	3%	.07%	\$67,200
HUB Zone	3%	.04%	\$38,043
FIRST/SECOND TIME AWARDS FY24 (Goal is 10)			



▶ OUTREACH EVENTS

2024 SAME Mid-Atlantic Small Business Outreach + Industry Day

February 26-28, 2024
Virginia Beach Convention Center

SAME DC NoVA Posts' 16th Annual Small Business Conference

Wednesday, April 24, 2024
Capital Turnaround, Washington, DC

▶ CAPABILITY BRIEFINGS

- Over 100 capability briefings during FY23.
- If interested, send request and capability statement to Cherie.A.Kunze@usace.army.mil

CAPABILITY BRIEFINGS

February 21, 2024

9:00

10:00

Details to follow

11:00

1:00

March 6, 2024

9:00

10:00

(Details to follow)

11:00

1:00

**Thank you for your continued support
of the Small Business Program!!**



OVERALL NORFOLK CSRM PROJECT SCOPE

City's Priorities for Construction Sequence:

- 1 Area 1 Ghent-Downtown-Harbor Park
- 2 Area 2 Pretty Lake
- 3 Area 3 Lafayette
- 4 Area 4 Broad Creek and Citywide/nonstructural

LEGEND

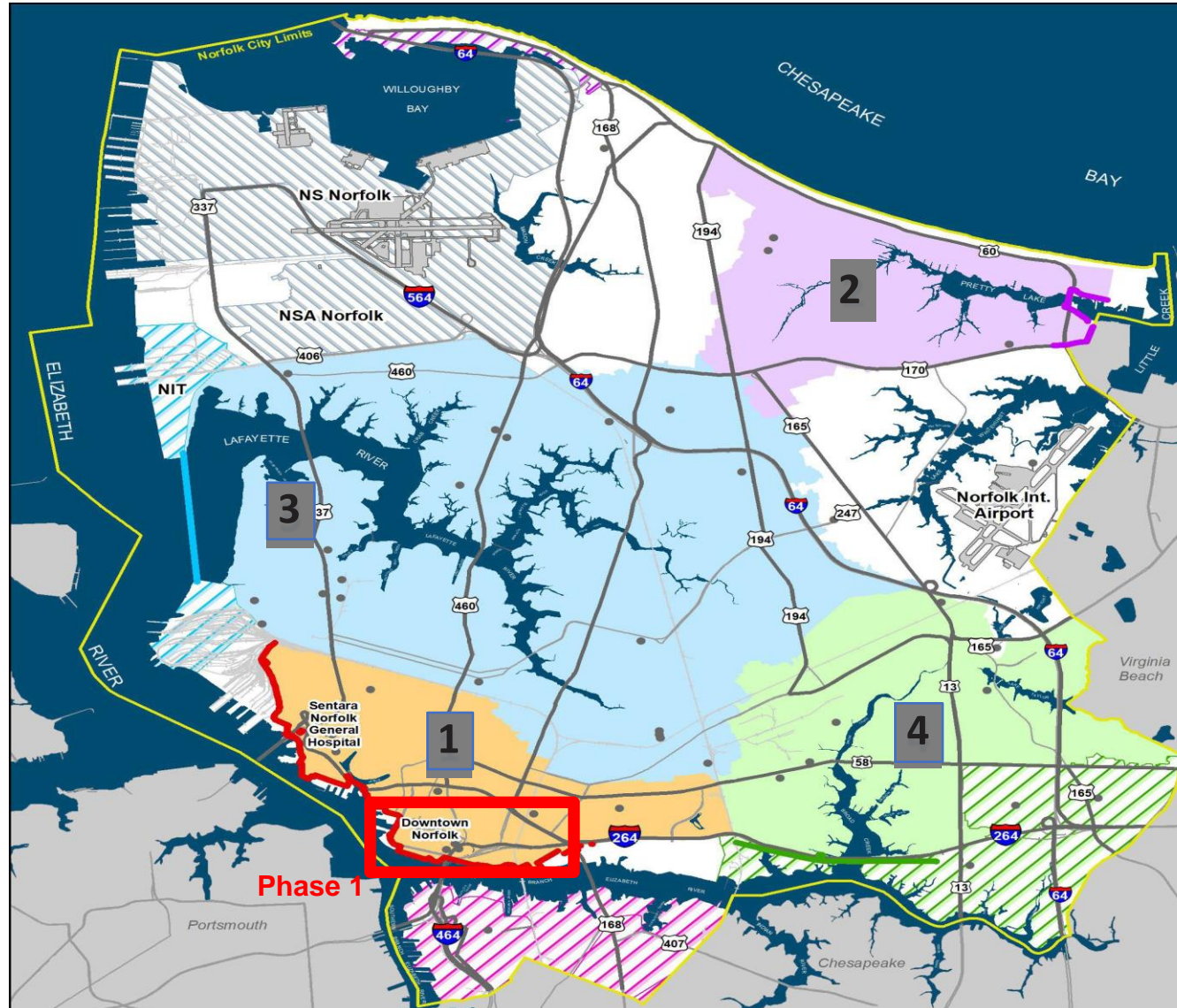
Structural Flood Risk Management Measures

- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier

Structural Measures Risk Management Area

Hatched Area Indicates Non-Structural Measures

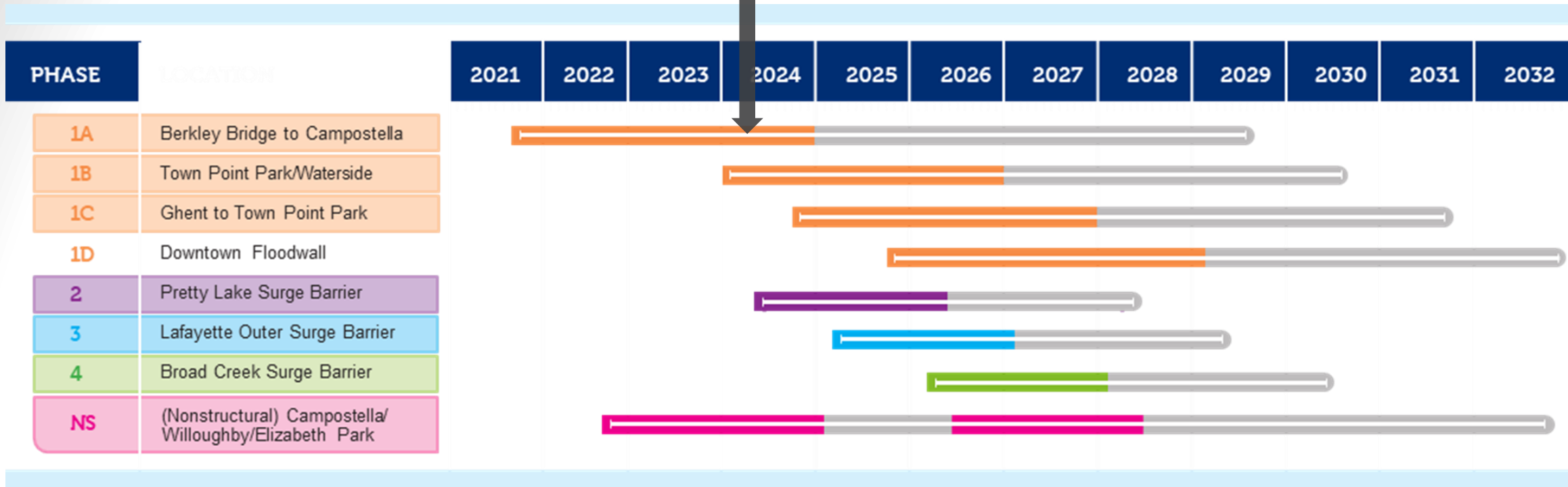
- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier
- Campostella-Berkley Non-Structural Measures Area





PROJECT TIMELINE

Design of Phase 1A = 65%, with 100% scheduled for **July 2024**



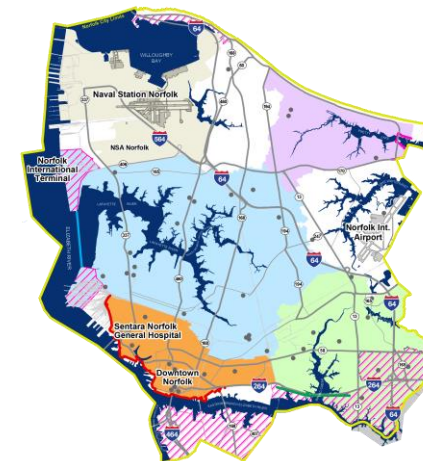
Phase 1B, 1C, 1D, 2, 3, 4 and NS <10% Design Complete

Design Phase

Construction Phase

Non-Structural (concurrent to other work)

Project phase map:



Structural Measures Risk Management Area
Hatched Area Indicates Non-Structural Measures

- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier
- Campostella-Berkley Non-Structural Measures Area



PHASE 1A AND 1B

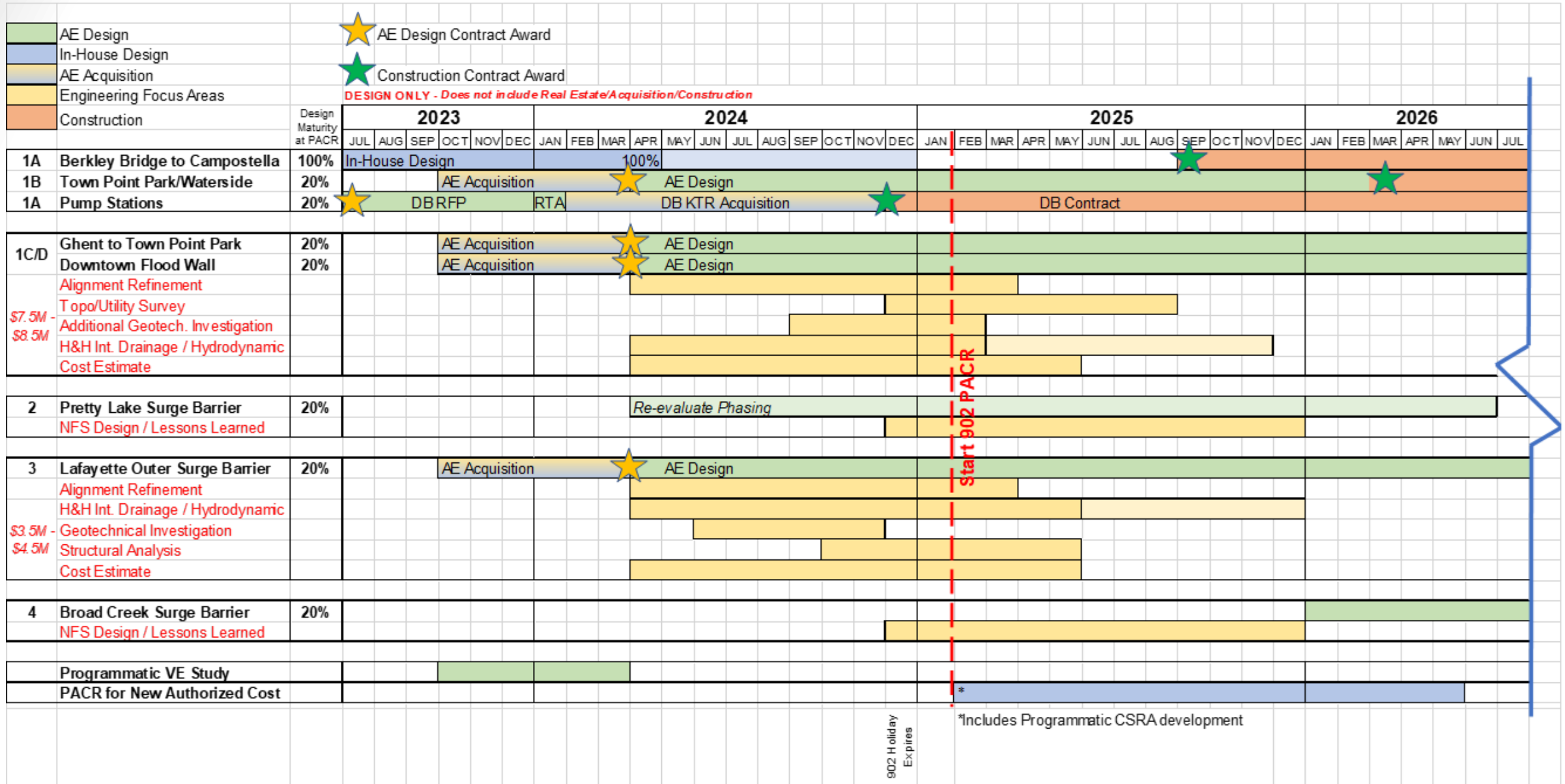
Phase 1B

Phase 1A





SCHEDULE AND STRATEGY FOR CONSTRUCTION AND COST UPDATES





FY24 NON-PROJECT SPECIFIC A/E IDIQ CONTRACTS + SATOCS

Type	Location	Lead POC	Amount	Small Business or Unrestricted	Solicitation Qtr / FY
DoDEA AE MATOC	CONUS & OCONUS	Alex Gusev	\$80M	UR	4Q FY24
Army Ammo Plants	Radford/ Holston	Sarah Taylor	\$240M	UR	Under evaluation
SB AE MATOC	VA/Regional	Sarah Taylor	\$50M	SB	Under evaluation
CM Services – Norfolk CSRM		Tom Booth	\$4M	SB	FY25
DoDEA Facility Asset Management (FAM)		Alex Gusev	\$35M	SB	4Q FY24
DoDEA PM/DM x3	GA-LA, KY, and SC-GA	Alex Gusev	Varies (\$10M-15M)	SB	2Q-4Q FY24
DoDEA SRM x5	Various	Alex Gusev	\$4.5M each	SB	3Q-4Q FY24
DB Construction MATOC	VA/Regional	Becca Turpin	TBD (\$50M>)	SB	4Q FY24

* Further Small Business socio-economic set-aside may be determined pending results of market research



EXISTING IDIQS (month/year)

Hydrographic Survey

- Waterways (exp. 9/25)

Vessel Repair (exp. 8/26)

- Colonna Shipyard
- Fairlead Boatworks
- Lyon Shipyard
- Severn Yachting Center

ANC Southern Expansion Des. (stand-alone award) (exp. 7/24)

- HNTB

Architect/Engineering General (exp. 6/27)

- Prime AE Group, Inc
- Woolpert-RS&H, LLC
- Benham-Stanley, LLC
- Burns and McDonnell Engineering Company, Inc.
- AECOM Technical Services, Inc
- Clark Nexsen-CH2M Hill JV



EXISTING CONSTRUCTION MATOCS/IDIQS

DoDEA GA & AL PM/DM (exp. 3/24)

- Universal Services Provider

DoDEA KY PM/DM (exp. 9/24)

- Brymak Eagle Pro

Construction SATOCS (\$4M)

- New Dominion (NoVA/Richmond)

DoDEA GA & SC PM/DM (exp. 10/24)

- Ahntech Inc.

DoDEA NC PM/DM (exp. 6/26)

- ASI-Brymak

DoDEA West Point PM/DM (exp. 9/27)

- Ahntech Inc.

DoDEA Facility Assessments (exp. 9/24)

- Alpha Facilities Solutions





ACQUISITION STRATEGIES

Use sole source in most cases to get contractors doing specialized or work at unique locations

- 13 new contractors added to in FY21.
- 7 new contractors added to in FY22
- 3 new contractors in FY23

Currently no pool of MATOCS to support SRM like work

- One D-B SRM Construction Contracts put in place – Northern VA (Quantico, Ft. Walker (Ft. A.P. Hill), Dahlgren, DSCR)
- Looking to add a stand alone for DSCR and/or minor JOC – **self performing majority of trades**
- Small Business D-B MATOCs in **1QTR FY25**

Developing Construction Acquisition Plans to support Norfolk Coastal Storm Risk Management Program

- Phase 1A and 1B projects are anticipated to be Stand-Alone Contract Actions (DB and DBB)

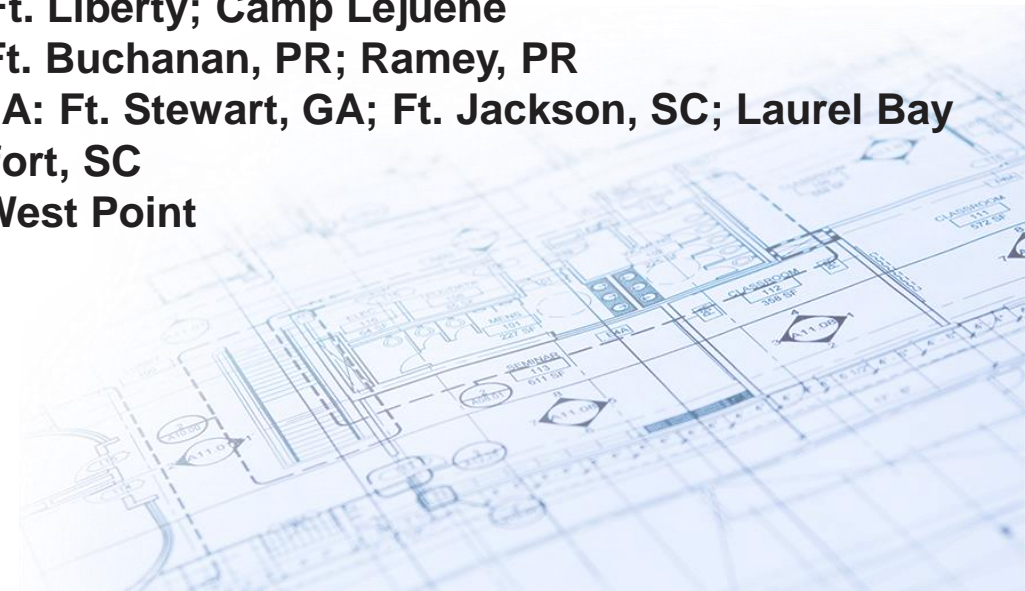
Looking to develop the following additional tools:

DoDEA DM/PM:

1. GA-AL: Ft. Moore, GA; Ft. Novosel, AL; Maxwell AFB,
2. KY: Ft. Campbell, KY
3. SC-GA: Ft. Stewart, GA; Ft. Jackson, SC; Laurel Bay Beaufort, SC

DoDEA SRM IDIQS:

1. GA-AL: Ft. Moore, GA; Ft. Novosel, AL; Maxwell AFB, AL
2. KY: Ft. Campbell, KY; Ft. Knox, KY
3. NC: Ft. Liberty; Camp Lejeune
4. PR: Ft. Buchanan, PR; Ramey, PR
5. SC-GA: Ft. Stewart, GA; Ft. Jackson, SC; Laurel Bay Beaufort, SC
6. NY: West Point





MILITARY INSTALLATIONS - MILCON

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr../FY
Construction	Renovate ACP Main Gate, Ft. Eustis	Stand Alone	SB	\$10M - \$25M	2Q FY24
	Fuel System Maint. Dock, Langley	Stand Alone	UR	\$10M - \$25M	2Q FY24
	West Apron Fire Pump, Langley	Stand Alone	SB	\$1M - \$5M	3Q FY24
	SOF Multi-Purpose Firing Range, Ft. Barfoot	Stand Alone	SB	\$1M - \$5M	Solicited
	F-22 Dormitory, Langley	Stand Alone	UR	\$25M - \$100M	2Q FY25
	Anti-Vehicle Barrier, Back-Gate, Ft. Eustis	Stand Alone	SB	\$1M - \$5M	2Q FY26
	ACP/ Large Vehicle Inspection Fac, Langley	Stand Alone	UR	\$25M - \$100M	3Q FY26

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MILITARY FY24 – DEFENSE SUPPLY CENTER RICHMOND (DSCR)



Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Renovate North Gate ACP (Bldg. 208 & 209)	Stand Alone	SB	\$1M - \$5M	2Q FY24
	Overhead to Underground Powerlines	Stand Alone	SB	\$1M - \$5M	4Q FY24
	Repair WH 32 Dock	Stand Alone	SB	\$1M - \$5M	4Q FY24
	Replace Roof Bldg. 32	Stand Alone	SB	\$5M - \$10M	4Q FY24
	Replace Bldg. 80 Roof	Stand Alone	SB	\$1M - \$5M	4Q FY24

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MILITARY FY24 – DEFENSE SUPPLY CENTER RICHMOND (DSCR)



Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Renovate Warehouse 66, C Office	Stand Alone	SB	\$1M - \$5M	4Q FY24
	Renovate Open Shed 5	Stand Alone	SB	\$1M - \$5M	4Q FY24
	Construct Solar Farm	Stand Alone	SB	\$1M - \$5M	4Q FY24
	Installation Electrification Study	Stand Alone	SB	\$300K - \$750K	4Q FY24
	Building 31, Demo 4 Bays (I - M)	Stand Alone	SB	\$1M - \$5M	4Q FY24
	Building 46 Generator Tie-in	Stand Alone	SB	\$300K - \$750K	4Q FY24
	Demo Building 20	Stand Alone	SB	\$300K - \$750K	4Q FY24
	Demo Building 74	Stand Alone	SB	\$300K - \$750K	4Q FY24

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ARLINGTON NATIONAL CEMETERY

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr../FY
Construction	Southern Expansion (Ph III) Cemetery	Stand Alone	UR	\$100M - \$250M	4Q FY24
	Sanitary Sewers Repairs	Stand Alone	SB	\$500K - \$5M	2Q FY24
	McPherson Roads (Pt 2) Full Depth Reconstruction	Roads MATOC	SB	\$500k-\$1.5M	4Q FY24
	Roosevelt Drive (Wheaton to Porter) Mill and Pave	Roads MATOC	SB	\$500-\$1M	4Q FY24
	Schley, Sherman, Meigs Full depth Road Reconstruction	Roads MATOC	SB	\$7M - \$15M	3Q FY25



MILITARY FY25 – DEFENSE SUPPLY CENTER RICHMOND (DSCR)

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Renovate Bldg. 45	Stand Alone	SB	\$1M - \$5M	3Q FY25
	Redesign & Repave Parking Lot 7	Stand Alone	SB	\$1M - \$5M	3Q FY25
	Install Bldg. 46 Switchgear	Stand Alone	SB	\$5M - \$10M	3Q FY25
	Replace Roof Bldg. 31	Stand Alone	SB	\$5M - \$10M	4Q FY25
	Renovate Bldg. 37	Stand Alone	SB	\$5M - \$10M	4Q FY25
	Redesign and Repave Parking Lot 4	Stand Alone	SB	<\$1M	4Q FY25
	Repair H Road	Stand Alone	SB	\$1M - \$5M	4Q FY25
	Repair Parking Lot 75	Stand Alone	SB	<\$1M	4Q FY25

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INTERAGENCY & ENVIRONMENTAL SERVICES (IIES) FY24 & FY25

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Norfolk District Emergency Ops Ctr upgrade	TBD	SB	\$1M - \$5M	2Q FY24
	Holston ANSol Tank Farm D-B Construction	Stand Alone	UR	\$100M - 250M	Evaluating
	Holston Laundry Facility	Stand Alone	TBD	\$10M - \$25M	4Q FY24
	Holston Roads	Stand Alone	Sole Source	\$1M - 5M	2Q FY24
	NASA Wallops Shoreline Protection	Stand Alone	TBD	\$25M - \$50M	FY25

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INTERAGENCY & ENVIRON. SERVICES (IIES) FY25, FY26 & FY27

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Holston New Water Intake Facility	Stand Alone	TBD	\$25M - \$100M	FY25
	NSWC Carderock V-82 Renovation	Stand Alone	TBD	\$5M - \$10M	FY25
	SCIF Renovations (potentially 1)	Stand Alone	TBD	\$1M - \$5M	FY25
	Holston Outfall 40 and Reservoir Repair	Stand Alone	TBD	\$10M - \$25M	FY26
	Holston ANSol Thermal Destruction Facility	Stand Alone	UR	\$100M - \$250M	FY27

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FY24 CIVIL WORKS & OPERATIONS DREDGING

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Dredging	Hoskins Creek Maintenance Dredging	Stand Alone	TBD	\$1M - \$5M	Solicited
	Lynnhaven Inlet Maintenance Dredging and Debris Removal	Stand Alone	TBD	\$1M - \$5M	Solicited
	Waterway on the Coast of Virginia, VA	Stand Alone	TBD	\$1M - \$5M	Solicited
	Milford Haven Jetty Repair and Dredging, VA	Stand Alone	TBD	\$1M - \$5M	1Q FY25
	Southern Branch of the Elizabeth River, VA	Stand Alone	TBD	\$5M - \$10M	1Q FY25
	Thimble Shoal Channel, VA	Stand Alone	TBD	\$5M - \$10M	4Q FY24

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FY24 CIVIL WORKS & OPERATIONS

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Sandbridge Beach Nourishment	Stand Alone	UR	\$25M - \$50M	3Q FY24
	Lynnhaven River Basin, Phase 2 Wetland	Stand Alone	TBD	\$12M - \$15M	4Q FY24
	Craney Island Project Office Expansion	Stand Alone	TBD	\$1M - \$5M	Solicited
	Craney Island Earth Work	IDIQ SATOC	TBD	\$75M - \$100M	3Q FY24
	Great Bridge Field Office Construction	Stand Alone	TBD	\$1M - \$5M	1Q FY25
	Norfolk District Pier Renovations	Stand Alone	TBD	\$10M - \$25M	1Q FY25
	Craney Island Ground Improvements	Stand Alone	TBD	\$1M - \$5M	4Q FY24

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SERVICE CONTRACTS FY24

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Service	Atlantic Intracoastal Waterway Facility Services Contract, Great Br, VA	Stand Alone	UR	\$10M - \$25M	3Q FY24
	Generator Maintenance – Waterfield Bldg	Stand Alone	SB	<\$1M	2Q FY24
	HVAC Maintenance – Waterfield Bldg	Stand Alone	SB	<\$1M	2Q FY24
	Armed Forces Recruiting Program Janitorial Contracts x 35 sites in VA	Stand Alone	SB	<\$1M	3Q FY24
	Title/Closing Contract – Multiple Projects	Stand Alone	SB	<\$1M	3Q FY24

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FY24/25 CIVIL WORKS & OPERATIONS DREDGING

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Dredging	Craney Island Eastward Expansion Dredging Main Dike Footprint	Stand Alone	UR	\$25M - \$50M	3Q FY24
	Davis Creek Dredged Material Placement Site, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Chincoteague Inlet Beneficial Use of Dredged Material	Stand Alone	TBD	\$1M - \$5M	FY25
	Deep Creek Accomack County, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Little Machipongo River, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Parker Creek, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Quinby Creek, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Starlings Creek Dredged Material Placement Site, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Tangier Channels, Tangier Island, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Winter Harbor, Mathews County, VA	Stand Alone	TBD	\$1M - \$5M	FY25

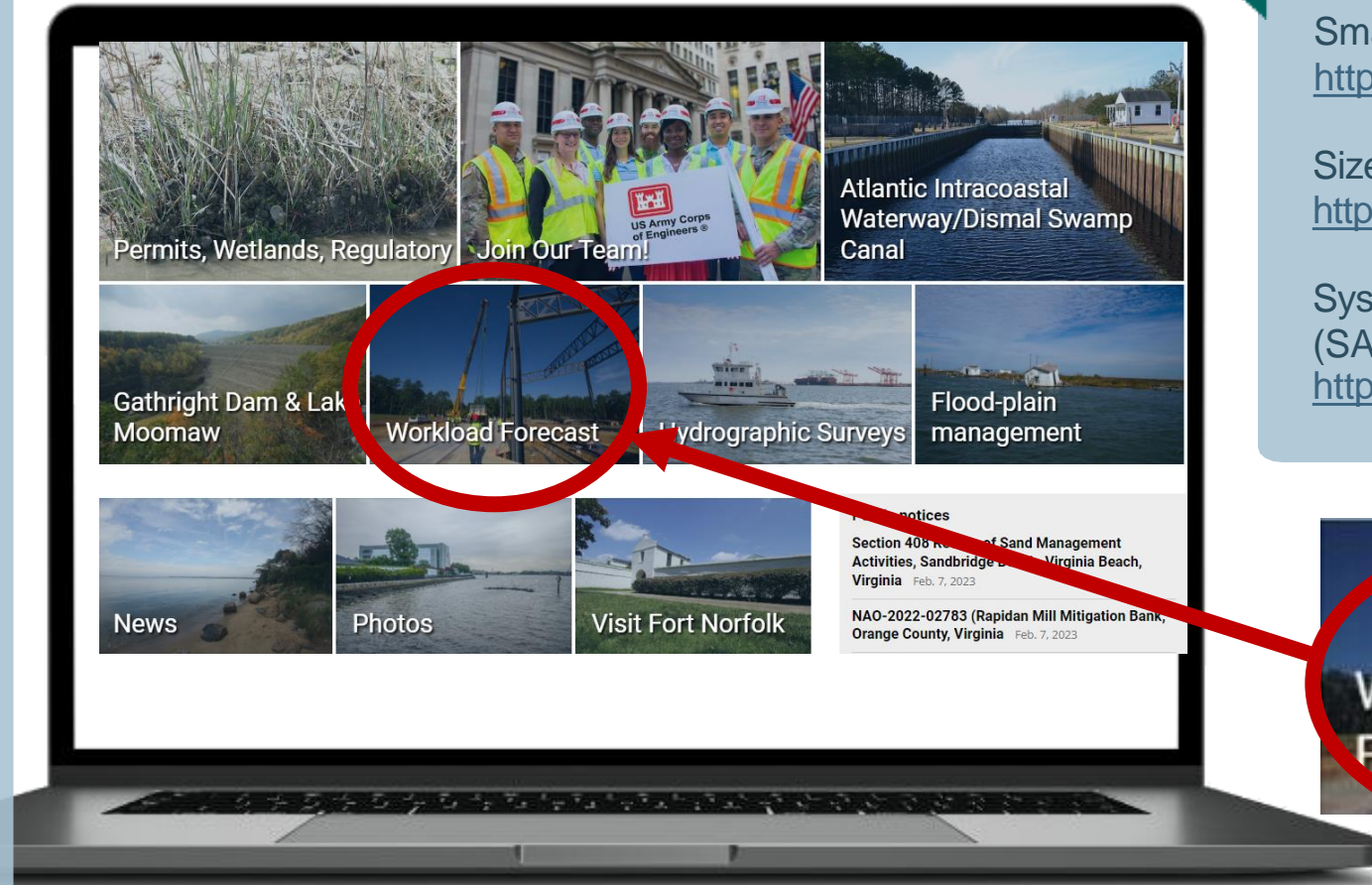
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CURRENT DETAILED PROGRAM BRIEF

HELPFUL HINTS

- **Respond to Market Research Efforts/Sources Sought:**
Let us know what you think are important evaluation criteria, technical considerations, high-risk concerns.
- **Stay Engaged!** Reach out to the Contract Specialist, Contracting Officer and/or Small Business Specialist with questions and concerns.
- **Share your best Practices and insights** – we want to know how to be better business partners!
- **Ensure your proposals answer the information requested** in the solicitation and are readable. Information contained is in accordance with FAR 5.404. Magnitude, NAICS, and projected award dates are based on best information available at time of publication. Information is subject to change.
- Requests for market research or solicitations may be found at [beta.SAM.gov](https://beta.sam.gov).
- Visit our website www.nao.usace.army.mil for periodic updates to our program.



KEY RESOURCES

Small Business Administration
<http://www.sba.gov>

Size Standards
<http://www.sba.gov/size>

System Award Management (SAM)
<http://www.sam.gov>



Updated about every 6 weeks

[WWW.NAO.USACE.ARMY.MIL](https://www.nao.usace.army.mil)



CONTACT INFORMATION

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QUESTIONS?