



NORFOLK DISTRICT U.S. ARMY CORPS OF ENGINEERS

FY25+ WORKLOAD FORECAST

JUNE 2025



U.S. ARMY



US Army Corps
of Engineers®



Changes Since Last Update

- **AE IDIQs and MATOC Plan**

Contract	Planned Solicitation	Contract Value
• General AE (MILCON, IIES, Cemetery, SRM)	1Q FY26	\$ 249M
• Civil Works AE (CSRM Support)	1Q FY26	\$ 249M
• ANC Entry Corridor Design – SATOC	1Q FY26 (T)	\$ 50M
• Hydrographic/Land Survey –Services	1Q FY26 (T)	\$ 25M
• Small Business Construction MATOC	TBD	\$ 100M

- **Awarded Holston ANSol Tank Farm--\$170M**

- **MIL Program Solicitation Dates Revised**

- **Additional Updates in the following slides are annotated in Blue**



Trends/Highlights

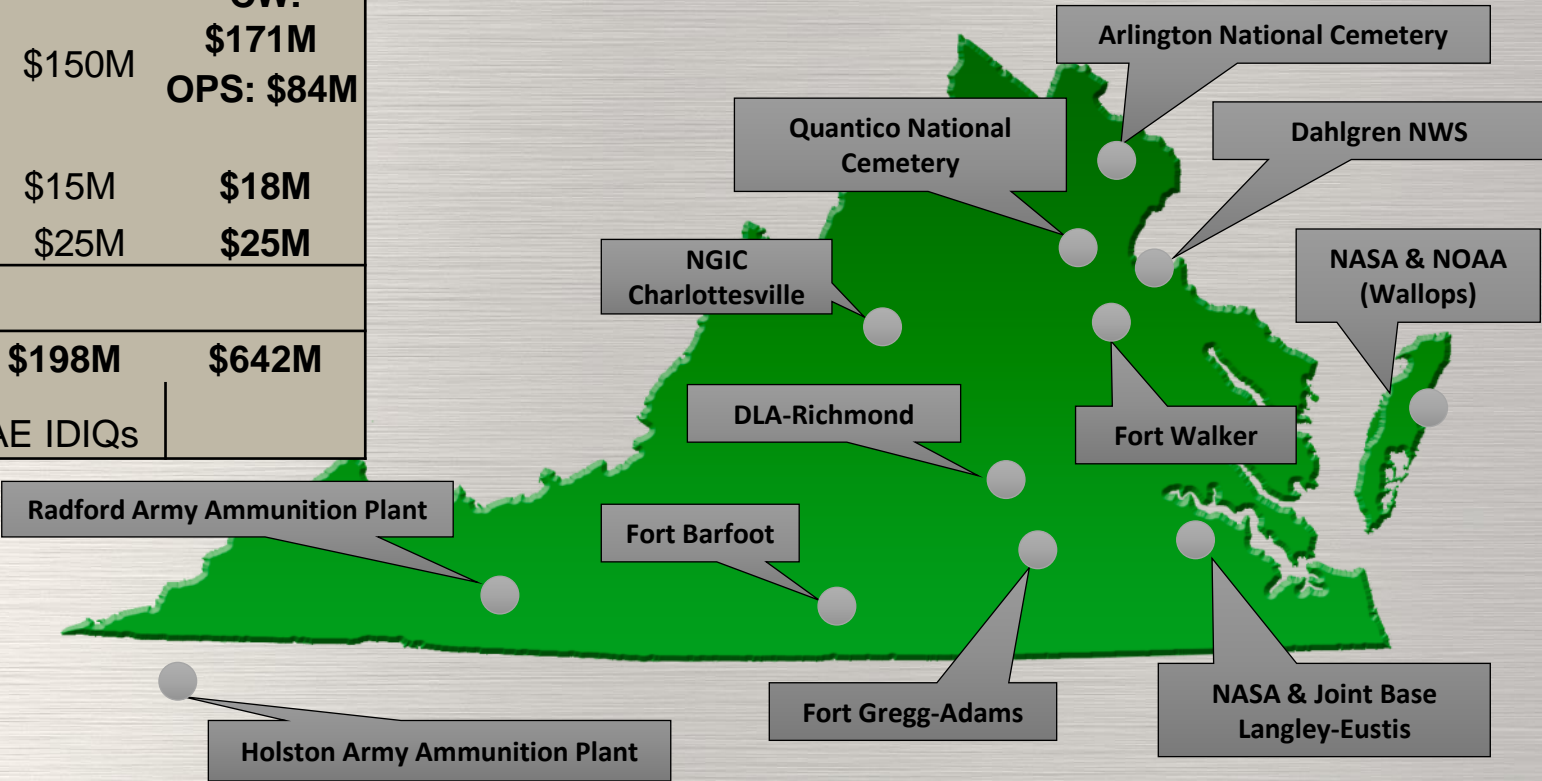
Radford & Holston Army Ammo Plants	Civil Works Program
<ul style="list-style-type: none">▪ AE Contract: Under Evaluation<ul style="list-style-type: none">• \$240M MATOC• Will allow for use at all Ammunition GOCOs• Selections Made, Finalizing contracts▪ ANSol Thermal Treatment (Holston) – DBB (FY26)▪ DB ANSol Tank Farm (Holston) – Awarded—Parson Govt Services▪ New Water Intake Facility (Holston) – 3QFY25 Solicitation▪ Laundry Facility – DB Phase 2 RFP Pending	<p>Norfolk Harbor</p> <ul style="list-style-type: none">• Norfolk Harbor, Thimble Shoal Channel O+M – \$30M, SCHEDULED Award 14-AUG-2025• Lynnhaven River Basin – Ph 2 Wetland; 12-acre wetland FY25 <p>Norfolk Coastal Storm Risk Mgmt.—Approx. \$2.6B total cost, \$8M E&D underway for Ph 1</p> <ul style="list-style-type: none">• \$399.3M approved for construction funding from Bipartisan Infrastructure Law• DB Pump Station – Harbor Park – Solicit: 4QTR FY25• SATOC for Phase (1A) – Solicit 4QTR FY25/1QTR FY26 <p>Peninsula Coastal Storm Risk Mgmt.—FCSA Executed 26 July 2024, AMM completed 28 March</p> <p>Awaiting new starts for Coastal Storm Risk Mgmt Study – Chincoteague</p> <p>FY24 BIL Spend Plan has \$22M for renourishment of Sandbridge Beach, VA – 1st QTR FY26</p> <p>Craney Island Eastern Expansion – Main Dike - Awarded 27 March 2025</p>
Arlington National Cemetery- \$10-\$15M SRM/YR	Military Program
<ul style="list-style-type: none">▪ Southern Expansion – Phase III Cemetery Expansion<ul style="list-style-type: none">• Bids due 13 June 2025▪ Entry Corridor Development / ADP1 Design (A-E SATOC)▪ Niche wall extension / committal shelter conversion (A-E)▪ Millenium columbarium and niche wall expansion (A-E)▪ Road Projects (Full depth, Mill & Pave) (MATOC)	<ul style="list-style-type: none">▪ JBLE Program<ul style="list-style-type: none">• Ft. Eustis, ACP, Main Gate (\$10M - \$25M) - Awarded• FY26 Langley, Dorm, (\$100M - \$125M) – Design Complete; Solicit 4Q FY25• FY27 Langley, ACP Large Vehicle Insp. Fac, (\$75M - \$100M) - In Planning – AE TO Awarded• FY28 Ft. Eustis, Air Traffic Control Tower, (\$20M - \$40M) - In Planning – AE TO Awarded▪ UMMC<ul style="list-style-type: none">• SOF Multi-Purpose Dynamic Range, Ft. Barfoot (\$1M - \$5M) - Awarded• West Apron Fire Pump, Langley (\$1M - \$5M) RTA - Solicited; evaluating proposals• FY25 Quantico, DODEA Maintenance Fac (\$5M - \$10M) – Solicited; negotiating.• FY26 Ft. Eustis, Active Vehicle Barriers, Back-Gate (\$1M - \$5M) - In planning – Solicit: 2Q FY26• FY26 Ft. Gregg-Adams, Obstacle Course (\$1M - \$5M) - In planning – Solicit: 2Q FY27



Program At A Glance

PROGRAM SUMMARY:

	<u>FY20</u>	<u>FY21</u>	<u>FY22</u>	<u>FY23</u>	<u>FY24</u>	<u>FY25</u>
MILITARY	\$477M	\$315M	\$105M	\$85M	\$ 3M	\$154M
IIES	\$28M	\$145M	\$15M	\$170M	\$5M	\$190M
CIVIL & OPS	\$51M	\$60M	\$153M	\$150M	\$150M	CW: \$171M OPS: \$84M
ANC	\$30M	\$20M	\$10M	\$153M	\$15M	\$18M
DoDEA	\$27M	\$25M	\$25M	\$25M	\$25M	\$25M
IIJA	\$557M					
	\$613M	\$565M	\$865M	\$583M	\$198M	\$642M
*Does not include new or awards from existing AE IDIQs						





Small Business Program

TYPE	NAO Goal %	Current %	Current \$
Small Business	20%	17%	\$66M
SDB	6%	16%	\$58M
SDVOSB	3%	1%	\$3.7M
WOSB	3%	13%	\$47M
HUB Zone	3%	.22%	\$224k

Two First Time Awards 2025

ECC Constructors, LLC
Waterway Debris Removal, Claytor Lake
First T.O. \$33,963 (mob only)
Second T.O. \$54,550,000
Third T.O. \$9,900,000

OUTREACH EVENTS

- SAME NOVA/DC POST SBC
July 9, 2025
Capital Turnaround, Washington DC
- HUBZONE National Conference
July 22-24, 2025
Chantilly, VA
- SAME 2025 Annual Small Business Conference
November 19-21, 2025
Phoenix, AZ

Nisou Enterprises
ACP Main Gate, Ft. Eustis
\$21,449,190

Capability Briefings

- June 11
- 1:00 Basha Services
 - 2:00 CMS
 - 3:00 Dawson MCG
- June 16
- 1:00 DAWSON MCG
- June 17
- 1:00 True Edge Solutions
 - 2:00 Catiin Engineers
 - 3:00 Reef Arches
- June 24
- 10:00 Achuti
 - 11:00 Range Construction
- July 21
- 9:00 Anchor QEA



Overview—Norfolk CSRM Scope

City's Priorities for Construction Sequence:

- 1** Area 1 Ghent-Downtown-Harbor Park
- 2** Area 2 Pretty Lake
- 3** Area 3 Lafayette
- 4** Area 4 Broad Creek and City wide/nonstructural

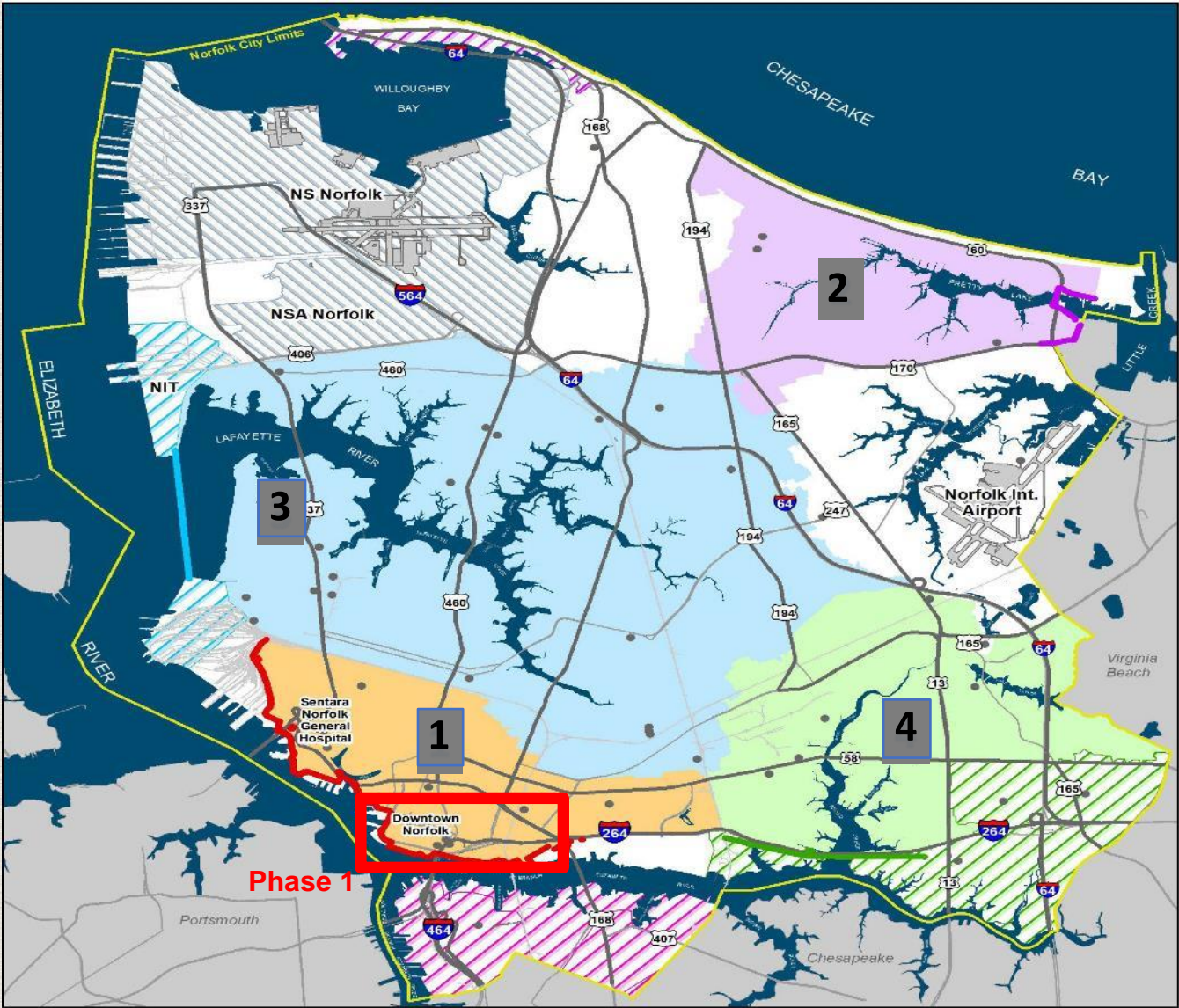
LEGEND

Structural Flood Risk Management Measures

- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier

Structural Measures Risk Management Area
Hatched Area Indicates Non-Structural Measures

- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier
- Campostella-Berkley Non-Structural Measures Area

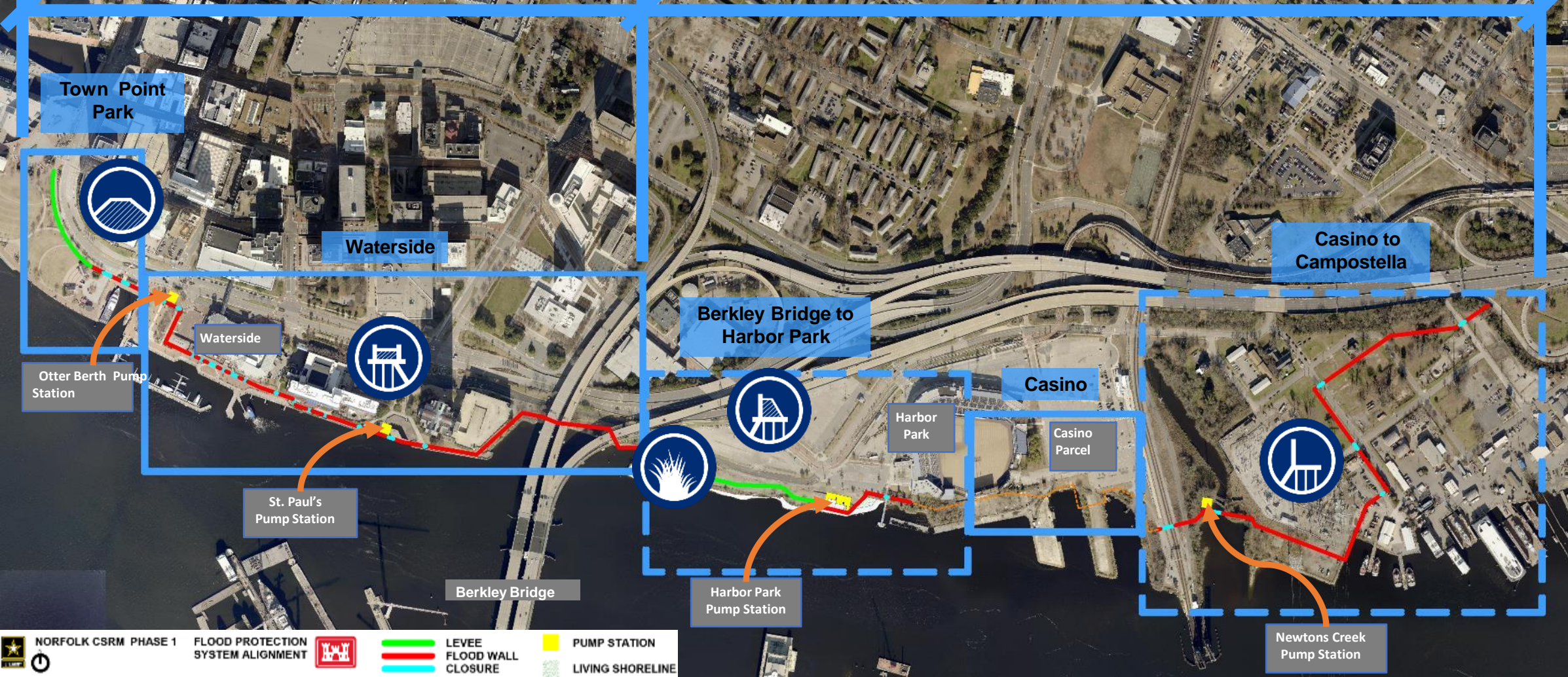




Phase 1A and 1B

Phase 1B

Phase 1A





Overall Project Schedule



*Timeline is approximate based on authorized project and subject to change.
USACE administered Construction starts are dependent upon completion of utility relocations.*



Norfolk CSRM Phase 1 Overview

Phase 1A Pump Stations and Tide Gate (2 Construction Projects)

- Harbor Park Pump Station – Design-Build Acquisition Strategy (acquisition planning underway)
- 15% Design RFP for Harbor Park scheduled for completion, June 2025; Utility relocations requirements identified and environmental assessment underway.
- Newton's Creek Pump Station and Tide Gate – Design-Bid-Build, currently taking design to 100% vs. Harbor Park at 15%

Phase 1A Wall/Levee System, Mitigation Features

- 100% DRAFT Plans and Specifications scheduled, [May 2025](#)
- SATOC is anticipated for Phase 1A to maintain the construction start schedule due to recently realized timelines associated with utility relocations and real estate certification

Phase 1B Pump Stations Phase 1b Wall/Levee System

- Task order from AE MATOC, awarded on January 31st, 2025
- Includes 2 pump stations: St. Paul's and Town Point Park
- [Design charrette held 3-5 June](#)

Phase 1C and D – 35% Design Task Order

- Phase 1C is Downtown, through Ghent; Phase 1D is the redesign of the existing downtown floodwall
- Task order from AE MATOC, awarded in November 2024
- Phase 1C will be evaluated for phasing due to the length, cost and complexities with real estate and historic resources



CSRM Task Orders And Contracts

(Estimate for Next 2 Years)

Project Element	Scheduled Award Date	Cost Estimate	Additional Notes
Phase 1B Design	January 2025 (Awarded)	\$10-15M	Design to 100%
Phase 1C/D Design	21 November 2024 (Awarded)	\$5-10M	Design to 35%
Phase 3 Design	Sept 2025	~\$10M	Design to 35%
Phase 1A Newton's Creek Pump Station – Design	Nov 2025	TBD	Design-Bid-Build, Design to 100%
Phase 1A Floodwall - Construction	2026/2027	\$30-75M	SATOC w/Seed Project Task Order #1 - PH 1A-1 Berkley Bridge to Harbor Park
Phase 1A Harbor Park Pump Station Construction	2026	\$30-50M	Design-Build

**Estimated based on timeline for utility relocations and real estate certification*



Non-Project Specific IDIQ and SATOCS

Type	Location	Lead POC	Amount	Small Business or Unrestricted	Solicitation Qtr / FY
Army Ammo Plants	Radford/ Holston	Sarah Taylor	\$240M	UR	Selections Made
SB AE MATOC	VA/Regional	Sarah Taylor	\$40M	SB	Under evaluation
CM Services – Norfolk CSRM	Hampton Roads	Tom Booth	\$4M	SB	FY26
DoDEA SRM x6	Various	Alex Gusev	\$4.5M each	SB	3Q FY25
General AE (MILCON, IIES, Cemetery, SRM)	Various	Sarah Taylor	\$249M	TBD	2Q FY26 (T)
Civil Works AE (CSRM Support)	TBD	Sarah Taylor	\$249M	TBD	2Q FY26 (T)
ANC Entry Corridor Design – SATOC	ANC	Sarah Taylor	\$50M	TBD	2Q FY26 (T)
Hydro/Land Survey	VA/Regional	Miguel Lopez-Rivera	\$6M	SB	1Q FY26 (T)

** Further Small Business socio-economic set-aside may be determined pending results of market research*



Existing IDIQS

Operations and Navigation Support

Hydrographic Survey

- Waterways (exp. 9/25)

James River Dredging

- Cottrell (exp. 10/25)

Craney Island Earthwork

- Three Oaks (exp. 8/27)

Norfolk Harbor Environmental Sampling

- EA Engineering (exp. 9/26)

Vessel Repair (exp. 8/26)

- Colonna Shipyard
- Fairlead Boatworks
- Lyon Shipyard
- Severn Yachting Center

ANC Southern Expansion Design (stand-alone award, exp. 12/29)

▪ HNTB

Gregg Schwieterman

gschwieterman@hntb.com

(804) 895-3780

Architect/Engineering General (exp. 6/27)

▪ Prime AE Group, Inc

Ed Chamberlayne, PhD, PE, F.SAME
ed.chamberlayne@primeeng.com
410-862-0911

▪ Woolpert-RS&H, LLC

Doug Brown, PE, PMP, LEED AP BD+C JV
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618-632-2825

▪ Benham-Stanley, LLC

Terry Karras, AIA, LEED AP
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▪ Burns and McDonnell Engineering Company, Inc.

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▪ Clark Nexsen-CH2M Hill JV

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Existing Construction MATOCS/IDIQS

- **DoDEA GA & AL PM/DM (exp. 3/29)**
 - Ahntech Inc.
- **DoDEA KY PM/DM (exp. 10/29)**
 - TIYA Support Services
- **DoDEA GA & SC PM/DM (exp. 3/30)**
 - Dynamic – HHS JV, LLC.
- **DoDEA NC PM/DM (exp. 6/26)**
 - ASI-Brymak
- **DoDEA West Point PM/DM (exp. 9/27)**
 - Ahntech Inc.
- **DoDEA VA PM/DM (exp. 9/28)**
 - Ahntech Inc.
- **DoDEA AE IDIQ (\$ 80M) (exp. 9/29)**
 - Ewing Cole and SMMA (POC: John Capelli)
 - KZF Design (POC: Doug Marsh)
 - Schenkel & Shultz (POC: David Torbert)
 - Woolpert (POC: Doug Brown)
 - Zyscovich (POC: Michael McGuinn)



Acquisition Strategies

Use sole source in most cases to get contractors doing specialized or work at unique locations – very limited use

Always trying to expand the pool of contractors working with us:

- 13 new contractors added to in FY21
- 7 new contractors added to in FY22
- 3 new contractors in FY23
- 8 new contractors in FY 24

Currently no pool of MATOCS to support SRM work

- One D-B SRM Construction Contract put in place – Northern VA (Quantico, Ft. Walker (Ft. A.P. Hill), Dahlgren, DSCR)
- Looking to add a stand-alone for DSCR and/or minor JOC – self performing majority of trades
- Small Business Construction MATOC

Developing Construction Acquisition Plans to support Norfolk Coastal Storm Risk Management Program

- Phase 1A – SATOC - DBB
- Phase 1B – Stand Alone DBB

Looking to develop the following DoDEA SRM IDIQs:

1. **GA-AL:**
 - Ft. Moore, GA
 - Ft. Novosel, AL
 - Maxwell AFB, AL
2. **KY:**
 - Ft. Campbell, KY
 - Ft. Knox, KY
3. **NC:**
 - Ft. Liberty
 - Camp Lejuene
4. **PR:**
 - Ft. Buchanan, PR
 - Ramey, PR
5. **SC-GA:**
 - Ft. Stewart, GA
 - Ft. Jackson, SC
 - Laurel Bay Beaufort, SC
6. **NY:**
 - West Point



Military Installations - MILCON

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Renovate ACP Main Gate, Ft. Eustis	Stand Alone	SB	\$10M - \$25M	Awarded
	SOF Multi-Purpose Range, Ft. Barfoot	Stand Alone	SB	\$5M - \$10M	Awarded
	West Apron Fire Pump, Langley	Stand Alone	SB (MATOC)	\$1M - \$5M	Solicited
	F-22 Dormitory, Langley	Stand Alone	UR	\$25M - \$100M	4Q FY25
	Active Vehicle Barriers, Back-Gate, Ft. Eustis	Stand Alone	SB	\$1M - \$5M	2Q FY26 (T)
	ACP/ Large Vehicle Inspection Fac, Langley	Stand Alone	UR	\$25M - \$100M	4Q FY26
	Air Traffic Control Tower, Ft. Eustis	Stand Alone	UR	\$20M - \$40M	2Q FY28



Defense Supply Center Richmond (DSCR)

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Electrification Study	Stand Alone	SB	\$.5M - \$1M	Awarded
	Overhead to Underground Powerlines	Stand Alone	SB	\$1M - \$5M	3Q FY25
	WH 4 Truss Repair	Stand Alone	SB	\$1M - \$5M	Solicited
	Renovate Open Shed 5	Stand Alone	SB (MATOC)	\$1M - \$5M	Solicited
	Renovate Warehouse 66, C Office	Stand Alone	SB (MATOC)	\$1M - \$5M	Solicited
	Replace Roof Bldg. 32	Stand Alone	SB	\$5M - \$10M	Solicited



DSCR (FY26)

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Renovate Bldg. 45	Stand Alone	SB	\$1M - \$5M	3Q FY26
	Redesign & Repave Parking Lot 7	Stand Alone	SB	\$1M - \$5M	3Q FY26
	Install Bldg. 46 Switchgear	Stand Alone	SB	\$5M - \$10M	3Q FY26
	Redesign & Repave Parking Lot 4	Stand Alone	SB	\$1M - \$5M	4Q FY26
	Building 31, Renovation	Stand Alone	SB	\$1M - \$5M	4Q FY26
	Renovate WH 32	Stand Alone	SB	\$5M - \$10M	4Q FY26
	Replace Roof Bldg. 31	Stand Alone	SB	\$5M - \$10M	4Q FY26
	Renovate Bldg. 37	Stand Alone	SB	\$5M - \$10M	4Q FY26

** Further Small Business socio-economic set-aside may be determined pending results of market research*



Arlington National Cemetery

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Southern Expansion (Ph III) Cemetery Expansion	Stand Alone	UR	\$100M - \$250M	Solicited
	Millenium Efflorescence Repairs	Stand Alone	SB	\$500K - \$5M	2QFY26
	Grant Drive Full Depth Reconstruction	Stand Alone	SB	\$5M-\$10M	FY27
	Military Women's Memorial (MWM) Roof Repair	Stand Alone	SB	\$2M-\$10M	FY27
	Schley, Sherman, Meigs Full depth Road Reconstruction	Roads MATOC	SB	\$10M - \$12M	Solicited
	Amphitheater Repairs/ Tomb Guard Quarters	Stand Alone	SB	\$8M-\$12M	3Q FY26
	Crook Walk Bridge & Sec. 37 Channel Repairs	Stand Alone	SB	\$1M-\$1.5M	2Q FY26



Interagency & Environmental Services (IIES)

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Norfolk District Emergency Ops Ctr upgrade	TBD	SB	\$1M - \$5M	3Q FY25
	Holston ANSol Tank Farm D-B Construction	Stand Alone	UR	\$100M - 250M	Awarded
	Holston Laundry Facility (DB)	Stand Alone	UR	\$10M - \$25M	Ph 2 Solicited
	NASA Wallops Shoreline Protection (Beach/Breakwaters)	Stand Alone	TBD	\$25M - \$50M	2QFY26

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IIES FY26 & FY27

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Holston New Water Intake Facility	Stand Alone	UR	\$25M - \$100M	1QFY26
	NSWC Carderock V-82 Renovation	Stand Alone	TBD	\$5M - \$10M	FY26
	Holston Outfall 40 and Reservoir Repair	Stand Alone	TBD	\$10M - \$25M	FY26
	Holston ANSol Thermal Destruction Facility	Stand Alone	UR	\$100M - \$250M	FY27

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FY25 Civil Works & Operations Navigation Dredging

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Dredging	Thimble Shoal Channel, VA	Stand Alone	UR	\$25M - \$100M	Awarded
	James River Task Order 5	TO	SB	\$5M - \$10M	Awarded
	Milford Haven Jetty Repair and Dredging, VA	Stand Alone	TBD	\$5M - \$10M	3Q FY26
	Southern Branch of the Elizabeth River, VA	Stand Alone	TBD	\$1M - \$5M	4Q FY25
	Quinby Creek	Stand Alone	TBD	\$1M - \$5M	4Q FY25
	Little Machipongo Upland Placement Site	Stand Alone	TBD	\$1M - \$5M	3Q FY26
	Winter Harbor	Stand Alone	TBD	\$1M - \$5M	4Q FY26
	Craney Island Rehandling Basin	Stand Alone	TBD	\$5M - \$10M	1Q FY26

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FY25 Civil Works & Operations Dredging

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Dredging	Craney Island Eastward Expansion Dredging Main Dike Footprint	Stand Alone	UR	\$50M - \$75M	Awarded
	Davis Creek Dredged Material Placement Site, VA	Stand Alone	TBD	\$1M - \$5M	1Q FY30
	Deep Creek, Accomack	Stand Alone	TBD	\$1M - \$5M	3Q FY26
	Parker Creek, VA	Stand Alone	TBD	\$1M - \$5M	1Q FY28
	Starlings Creek Dredged Material Placement Site, VA	Stand Alone	TBD	\$1M - \$5M	3Q FY25
	Tangier Channels, Tangier Island, VA	Stand Alone	TBD	\$1M - \$5M	2Q FY27
	Nansemond River	Stand Alone	TBD	\$1M - \$5M	3Q FY26
	Chincoteague Inlet Beneficial Use of Dredged Material	Stand Alone	TBD	\$1M - \$5M	1Q FY27
	WCV Lewis Creek	Stand Alone	TBD	\$1M- \$5M	1Q FY27

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FY25 Civil Works & Operations

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Sandbridge Beach Nourishment	Stand Alone	UR	\$25M - \$50M	4Q FY25
	Lynnhaven River Basin, Phase 2 Wetland	Stand Alone	TBD	\$12M - \$15M	TBD
	Craney Island Project Office Expansion	Stand Alone	TBD	\$1M - \$5M	Awarded
	Craney Island Earth Work	IDIQ SATOC	TBD	\$75M - \$100M	Awarded
	Great Bridge Field Office Construction	Stand Alone	SB	\$1M - \$5M	ON HOLD
	Norfolk District Pier Renovations	Stand Alone	SB	\$10M - \$25M	ON HOLD
	Craney Island Ground Improvements	Stand Alone	TBD	\$10M - \$25M	2Q FY26
	Great Wicomico Oyster Reef	Stand Alone	SB	\$1M - \$5M	Awarded

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Service Contracts FY25

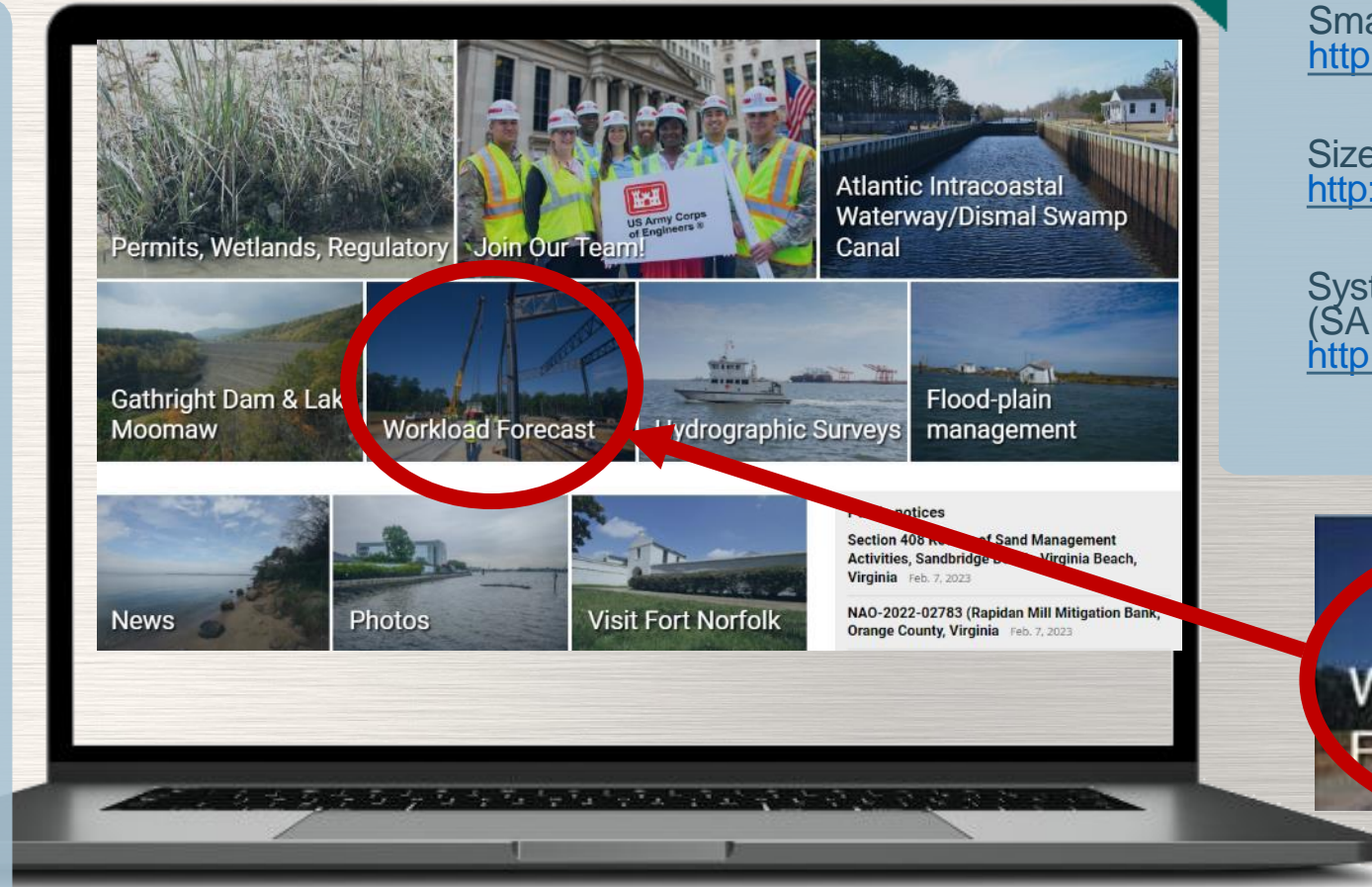
Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
	Generator Maintenance – Waterfield Bldg	Stand Alone	SB	<\$1M	TBD
	HVAC Maintenance – Waterfield Bldg	Stand Alone	SB	<\$1M	FY26
	Waterfield Bldg Elevator Modernization	Stand Alone	SB	<\$1M	FY26
	Waterfield Bldg Guard Shack Roof	Stand Alone	SB	<\$1M	FY26
	Title/Closing Contract – Multiple Projects	Stand Alone	TBD	<\$1M	TBD
	Gathright Dam Water Sampling	Stand Alone	UR	<\$300k	Awarded



Current Detailed Program Brief

HELPFUL HINTS

- **Respond to Market Research Efforts/Sources Sought:**
Let us know what you think are important evaluation criteria, technical considerations, high-risk concerns.
- **Stay Engaged!** Reach out to the Contract Specialist, Contracting Officer and/or Small Business Specialist with questions and concerns.
- **Share your best Practices and insights** – we want to know how to be better business partners!
- **Ensure your proposals answer the information requested** in the solicitation and are readable. Information contained is in accordance with FAR 5.404. Magnitude, NAICS, and projected award dates are based on best information available at time of publication. Information is subject to change.
- Requests for market research or solicitations may be found at [beta.SAM.gov](https://beta.sam.gov).
- Visit our website www.nao.usace.army.mil for periodic updates to our program.



KEY RESOURCES

Small Business Administration
<http://www.sba.gov>

Size Standards
<http://www.sba.gov/size>

System Award Management (SAM)
<http://www.sam.gov>

Updated about every 6 weeks

[WWW.NAO.USACE.ARMY.MIL](https://www.nao.usace.army.mil)



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QUESTIONS?

