NORFOLK DISTRICT
U.S. ARMY CORPS
OF ENGINEERS

FY23+ WORKLOAD
FORECAST

Aug/Sep 2023

Update dated: 29 Aug 2023
Changes Since Last Update

- Addition of multiple Shallow Draft Projects from FY23 Appropriation
- Funding for Virginia Beach Hurricane Protection - $13M FY 23 Workplan
- Funding for Sandbridge Beach Hurricane Protection, $22M, FY 24 BIL Funding
- Additional smaller projects at Holston and Radford Army Ammunition Plans
  e.g. Laundry Facility
  • Radford Steam Lines – Cancelled
  • Holston Roads Estimated Price Range changed from $10M-25M to $1M-5M
- Additional FY23 and FY24 DSCR smaller projects added
- DB Explosives Decomposition (Holston) – Awarded
- Deep Creek Bridge Replacement – Awarded
- Additional Updates in following slides are annotated in Blue
**TRENDS/HIGHLIGHTS**

### New Program (AE & Construction)

**At Radford & Holston Army Ammo Plants**
- **AE Contract: Under Evaluation**
  - $240M MATOC
  - Will allow for use at all Ammunition GOCOs
- **DB ANSol Thermal Treatment (Holston) – TBD**
- **DB ANSol Tank Farm (Holston) – Solicited**
- **AE DBB New Water Intake Facility (Holston) - TBD**
- **Laundry Facility, Roads (Holston)**

### DoDEA
- Main focus is on SRM – utilizing existing IDIQs
- Replacement AE MATOC Contracts for 2Qtr FY24
- Quantico/Dahlgren DMPM follow on will be awarded in FY23

### Arlington National Cemetery
- $10M-$15M in SRM/YR

### CivilWorks Program

- **Norfolk Harbor**
  - $12M in FY23 – Maintenance Dredging and Craney Island work
  - Norfolk Harbor Deepening: $83.7M funding in Budget plus $141.7M approved from Infrastructure Bill
    - Atlantic Ocean Channel Phase 1 – Awarded – 22 March 23
    - AOC PH 2 (with VB Hurricane Protection) - solicitation August 23
- **Lynnhaven River Basin** – Ph 2 Restoration: 23-acre reef FY24 solicitation; 12-acre wetland FY24
- **Norfolk Coastal Storm Risk Mgmt** – approx. $2.6B total cost, $8M E&D underway for Ph 1
  - $399.3M approved for construction funding from Bipartisan Infrastructure Law
  - Expect first construction contract award in FY24 – DB Pump Stations for Phase 1A
  - Will have 3 or 4 stand alone contracts to support initial Phase (1a)
- **FY24 BIL Spend Plan has $22M for renourishment of Sandbridge Beach, VA**

### Military Program

- Typical – 3-5 projects per year ($100M-$150M)
- **F-22 program** – 1 of 3 Projects remaining— PA: $220M (D-B-B)
  - Training Support Squadron Facility – Award Pending
- **JBLE Program**
  - Langley, Fuel Systems Maintenance Dock ($10M - $25M) Solicit: 2nd Qtr FY24
  - Ft. Eustis, ACP, Main Gate ($10M - $25M) Solicit: 2nd Qtr FY24
  - Ft. Eustis, HQ Bldgs, AIT Barracks PH IV, Ft. Eustis ($10M - $25M) Solicit: 1st Qtr FY24
  - FY 24 Langley, Dorm, PA: $86M – In design, Solicit: 2nd Qtr FY25 (Pending funds)
  - FY 26 Langley, ACP/ Large Vehicle Inspection Fac, PA: $93M – In Planning.
## PROGRAM AT A GLANCE

### PROGRAM SUMMARY:

<table>
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<tr>
<th>FY19</th>
<th>FY20</th>
<th>FY21</th>
<th>FY22</th>
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*Does not include new or awards from existing AE IDIQs

*Further Small Business socio-economic set-aside may be determined pending results of market research*
Small Business PROGRAM AUGUST 2023

OUTREACH EVENTS

SAME NoVa Post - 8th Annual Business-2-Business (B2B) Engagement - 5 October 2023

SAME Philadelphia Post Small Business Conference 2023
October 6, 2023
Airport Hilton, Philadelphia, PA

Civil Works Cost Roundtable
October 12, 2023
Waterfield Building
By Invitation Only

CAPABILITY BRIEFINGS

Over 100 capability briefings this FY

Will resume in October 2023 on Wednesdays

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<th>Current %</th>
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<td>SDB</td>
<td>6%</td>
<td>5.22%</td>
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<td>SDVOSB</td>
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<td>.43%</td>
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<tr>
<td>WOSB</td>
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<td>.68%</td>
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<td>HUBZone</td>
<td>3%</td>
<td>.31%</td>
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FIRST TIME AWARDS FY 23 – Goal is 10
ANC Memorial Ave Pylon Stabilization, Arlington Cemetery
Contract Number: W91236-23-C-2009

Contractor: Terra Site Constructors
Contract Completion Date: 445 Days After NTP
Amount: $3,068,543.00

MARSOC Assessment & Selection Facility, Ft. AP Hill
Contract Number: W91236-23-C-2020

Contractor: CCI GENERAL CONTRACTORS, LLC
Contract Completion Date: 540 Days After Notice to Proceed
Amount: $4,559,895.64

ANC Southern Expansion Construction Management Services SATOC
Contract Number/Task Order Number: W9123623D4005

Contractor: DGI-ATI JV LLC
Ceiling Amount: $4,500,000
Seed Task Order: W9123623D0082
Amount: $582,092.66
Unexercised Option Amount: $131,221.77
Completion Date: 7/30/2024
OVERALL NORFOLK CSRM PROJECT SCOPE

City's Priorities for Construction Sequence:

1. Area 1 Ghent-Downtown-Harbor Park
2. Area 2 Pretty Lake
3. Area 3 Lafayette
4. Area 4 Broad Creek and Citywide/nonstructural

LEGEND

Structural Flood Risk Management Measures
- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier

Structural Measures Risk Management Area
Hatched Area Indicates Non-Structural Measures
- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier
- Campostella-Berkeley Non-Structural Measures Area
**PROJECT TIMELINE**

Design of Phase 1A = 65%, with 100% scheduled for January 2024

### Phase 1A
Berkley Bridge to Campostella
- **Design Phase**: 65%
- **Completed by**: January 2024

### Phase 1B and 1C
- **Design Phase**: <10%
- **Location**: Town Point Park/Waterside, Ghent to Town Point Park

### Phase 1D
Downtown Floodwall
- **Design Phase**: <10%

### Phase 2
Pretty Lake Surge Barrier
- **Design Phase**: <10%

### Phase 3
Lafayette Outer Surge Barrier
- **Design Phase**: <10%

### Phase 4
Broad Creek Surge Barrier
- **Design Phase**: <10%

### Non-Structural (NS)
(Nonstructural) Campostella/Willeghby/Elizabeth Park
- **Design Phase**: <10%

Phase 1B, 1C, 1D, 2, 3, 4 and NS <10% Design Complete

**Legend**
- Red: Ghent-Downtown-Harbor Park
- Purple: Pretty Lake Surge Barrier
- Blue: Lafayette Outer Surge Barrier
- Green: Broad Creek Surge Barrier
### Phase 1a and 1b Programmatic Schedule

#### Location

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<tr>
<th>Location</th>
<th>Design Description</th>
<th>2023</th>
<th>2024</th>
<th>2025</th>
<th>2026</th>
<th>Design NTP</th>
<th>Construction</th>
<th>Construction Start/NTP</th>
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<tbody>
<tr>
<td>Newton's Creek, Harbor Park Pump</td>
<td>Phase 1a PS and TG</td>
<td>15% Design</td>
<td>DB Design</td>
<td>Construction</td>
<td>9/12/2023</td>
<td>12/11/2024</td>
<td>12/13/2025</td>
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<td>Berkley Bridge to Campostella</td>
<td>1a Floodwall</td>
<td>In-house Design 100%</td>
<td>Relocations and RE Cert</td>
<td>Construction</td>
<td>10/1/2022</td>
<td>8/1/2025</td>
<td>9/10/2025</td>
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<tr>
<td>Phase 1b Floodwall</td>
<td></td>
<td>In-house Design 100%</td>
<td>Relocations and RE Cert</td>
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<td>10/3/2023</td>
<td>12/15/2025</td>
<td>2/15/2025</td>
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#### Milestones Dependent upon RE certification

- Utility Relocations and RE Cert (Permitting (6 Mos))
- In-house Design 100%

*AWARD MILESTONES*

- 2023
- 2024
- 2025
- 2026
<table>
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<tr>
<th>Type</th>
<th>Location</th>
<th>Lead POC</th>
<th>Amount</th>
<th>Small Business or Unrestricted</th>
<th>Solicitation Qtr./FY</th>
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<td>DoDEA AE MATOC</td>
<td>CONUS &amp; OCONUS</td>
<td>Alex Gusev</td>
<td>$80M</td>
<td>UR</td>
<td>Under evaluation</td>
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<td>ARMY AMMO PLANTS</td>
<td>Radford/ Holston</td>
<td>Sarah Taylor</td>
<td>$240M</td>
<td>UR</td>
<td>Under evaluation</td>
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<td>SB AE MATOC</td>
<td>VA Regional</td>
<td>Sarah Taylor</td>
<td>$50M</td>
<td>SB</td>
<td>Synopsis posted 13 Aug</td>
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EXISTING IDIQS  (month/year)

Hydrographic Survey
- Waterways (exp. 9/25)

Vessel Repair (exp 8/26)
- Colonna Shipyards
- Fairlead Boatworks
- Lyon Shipyards
- Severn Yachting Center

ANC Southern Expansion Des. (stand alone award) (7/24)
- HNTB

DoDEA Architect/Engineering (exp. 8/23)
- KZF Design
- GWWO
- Schenkel Schultz
- Jacobs Government Services
- Woolpert
- Zyscovich

Architect/Engineering General (exp. 6/27)
- Prime AE Group, Inc
- Woolpert-RS&H, LLC
- Benham-Stanley, LLC
- Burns and McDonnell Engineering Company, Inc.
- AECOM Technical Services, Inc
- Clark Nexsen-CH2M Hill JV
EXISTING CONSTRUCTION MATOCS/IDIQS

DoDEA VA PM/DM (exp. 9/23)
- Universal Services Provider

DoDEA GA & AL PM/DM (exp. 3’24)
- Universal Services Provider

DoDEA KY PM/DM (exp. 3/24)
- Brymak Eagle Pro

Construction SATOCS ($4M)
- New Dominion (NoVA/Richmond)

DoDEA GA & SC PM/DM (exp. 10/24)
- Ahntech Inc.

DoDEA NC PM/DM (exp. 6/26)
- ASI-Brymak

DoDEA West Point PM/DM (exp. 9/27)
- Ahntech Inc.

DoDEA Facility Assessments (exp. 9/24)
- Alpha FacilitiesSolutions
ACQUISITION STRATEGIES

- Use sole source in most cases to get contractors doing specialized work for the Norfolk District.
  - 13 new contractors added to in FY21.
  - 7 new contractors added to in FY22
  - Goal is 10 new contractors in FY23 (to date we have 3 new contractors)

- Currently no pool of MATOCS to support SRM like work
  - One D-B SRM Construction Contracts put in place – Northern VA (Quantico, Ft Walker (FT A.P. Hill), Dahlgren, DSCR)
  - Looking to add a stand alone for DSCR and/or minor JOC
  - Possible Small Business D-B MATOC in FY24/25

- Developing Construction Acquisition Plans to support Norfolk Coastal Storm Risk Management Program
  - Phase 1A and 1B projects are anticipated to be Stand-Alone Contract Actions (DB and DBB)

- IFB most used - stand alone C-Contracts – will use more BVTO for small business work at Arlington National Cemetery

- Continued use of IFB with Definitive Responsibility Criteria – DRC
  - Bridge between IFB and BVTO – quicker, provides assurance we are awarding to capable firms
  - Contractors asked to provide evidence that they can do the work – after bid opening
    - Generally asking for specific relevant past experience; narrative that explains they understand the project and key technical challenges, etc.
    - “…the Contracting Officer will also examine whether the low bidder can meet the requirements of the solicitation by demonstrating that the prime contractor or subcontractor responsible for dredging has dredged by mechanical means or hopper a minimum of 80,000 cubic yards in a consecutive 30-day period in a cold-weather month (October through January) with disposal/placement onto a beach. This will be considered a definitive responsibility criterion”
## Arlington National Cemetery (ANC)

<table>
<thead>
<tr>
<th>Type of Work</th>
<th>Project Name</th>
<th>Acquisition Strategy - Stand Alone Contract or Basic IDIQ</th>
<th>Small Business or Unrestricted</th>
<th>Estimated Price Range</th>
<th>Anticipated Solicitation Qtr / FY</th>
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<td>Construction</td>
<td><strong>Southern Expansion (Ph II) OPS Complex</strong></td>
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<td>$50M - $150M</td>
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<td><strong>Southern Expansion (Ph III) Cemetery</strong></td>
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<td>Sanitary Sewers Repairs</td>
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<td>Sheridan Area Rds</td>
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<td>SB</td>
<td>$5M-$15M</td>
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## MILITARY – MILCON MISC INSTALLATIONS

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<th>Anticipated Solicitation Qtr./FY</th>
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<tr>
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<td>Renovate ACP Main Gate, Ft. Eustis</td>
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<td>F-22 Training Support Squadron Facility, Langley</td>
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**MILITARY FY23 & FY24 - DEFENSE SUPPLY CENTER RICHMOND (DSCR)**

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<td>Renovate North Gate ACP (Bldg 208 &amp; 209)</td>
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<td>Overhead to Underground Powerlines</td>
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<td>&lt;$1M</td>
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## INTERAGENCY & ENVIRONMENTAL SERVICES (IIES) FY23 & FY24

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<th>Project Name</th>
<th>Acquisition Strategy Stand Alone Contractor Basic IDIQ</th>
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<th>Estimated Price Range</th>
<th>Anticipated Solicitation Quarter/Fiscal Year</th>
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<td><strong>Construction</strong></td>
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<td>Holston Laundry Facility</td>
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<td>Holston Roads</td>
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<td>Norfolk District Emergency Ops Ctr upgrade</td>
<td>TBD SB</td>
<td>$1M - $5M</td>
<td>2Q FY24</td>
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**Type of Work** | **Project Name** | **Acquisition Strategy** | **Stand Alone Contractor Basic IDIQ** | **Small Business or Unrestricted** | **Estimated Price Range** | **Anticipated Solicitation Quarter/Fiscal Year**
---|---|---|---|---|---|---
Construction | Holston New Water Intake Facility | Stand Alone | TBD | $25M-$100M | FY25
Construction | Holston Outfall 40 and Reservoir Repair | Stand Alone | TBD | $10M-$25M | FY26
Construction | Holston ANSol Thermal Destruction D-B Construction | Stand Alone | UR | $100M-$250M | FY27

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# FY23 & FY24 CIVIL WORKS & OPERATIONS

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<th>Type of Work</th>
<th>Project Name</th>
<th>Acquisition Strategy</th>
<th>Small Business or Unrestricted</th>
<th>Estimated Price Range</th>
<th>Anticipated Solicitation Quarter/Fiscal Year</th>
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<tr>
<td>Construction</td>
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CURRENT DETAILED PROGRAM BRIEF

HELPFUL HINTS

- Respond to Market Research Efforts/Sources Sought: Let us know what you think are important evaluation criteria, technical considerations, high-risk concerns.
- Stay Engaged! Reach out to the Contract Specialist, Contracting Officer and/or Small Business Specialist with questions and concerns.
- Share your best Practices and insights – we want to know how to be better business partners!
- Ensure your proposals answer the information requested in the solicitation and are readable. Information contained is in accordance with FAR 5.404. Magnitude, NAICS, and projected award dates are based on best information available at time of publication. Information is subject to change.
- Requests for market research solicitations may be found at beta.SAM.gov.
- Visit our website www.nao.usace.army.mil for periodic updates to our program.

KEY RESOURCES

- Small Business Administration
  http://www.sba.gov
- Size Standards
  http://www.sba.gov/size
- System Award Management (SAM)
  http://www.sam.gov

Updated about every 6 weeks

WWW.NAO.USACE.ARMY.MIL
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QUESTIONS?