DEPARTMENT OF THE ARMY
NORTH ATLANTIC DIVISION, US ARMY CORPS OF ENGINEERS
FORT HAMILTON MILITARY COMMUNITY
BROOKLYN, NEW YORK 11252-6700

REPLY TO
ATTENTION OF

CENAD-BMD

JAN 30 2008

MEMORANDUM FOR SEE DISTRIBUTION

SUBJECT: Fiscal Year 2008 Small Business Program Targets – Policy Memorandum #BMD-4

1. PURPOSE. The purpose of this memorandum is to provide regional policy to support achievement of the US Army Corps of Engineers Fiscal Year (FY) 2008 Targets for the Small Business Program for the North Atlantic Division (NAD).

2. APPLICABILITY. This policy applies to all NAD and District offices, activities and functions.

3. REFERENCES.

a. Memorandum, HQ, CESB, subject: Assignment of Fiscal Year 2008 Small Business Program Targets, U.S. Army Corps of Engineers, 10 Jan 08

b. Memorandum, HQ, Office of the Secretary of the Army, Office of Small Business Programs, subject: Assignment of FY 2008 Small Business Targets, 27 Nov 07

c. Memorandum, HQ, CESB, subject: Service Disabled Veteran-Owned Small Businesses, U.S. Army Corps of Engineers, 22 Jan 08

4. POLICY.

a. All NAD activities, in conjunction with their Small Business Deputies and applicable Communities of Practice, will aggressively strive to achieve the FY 2008 Small Business Targets.

b. Districts will focus extra efforts on the identification and involvement of Service Disabled Veteran-Owned Small Businesses (SDVOSB). Although USACE did not meet the Army-assigned SDVOSB goal in FY 07, your commitment to utilization of the newly authorized SDVOSB set-aside program goal will ensure that we not only meet the assigned goal of 2.0%, but achieve the statutory 3% goal.

c. Districts will reach out to their SDVOSB community to encourage participation through workshops and/or other specially focused initiatives. Districts will nurture and continue to develop strong working relationships with the SDVOSB community and ensure this thriving segment of our economy is afforded every opportunity to participate on Corps projects.

5. I am personally committed to ensuring we achieve the FY 2008 Small Business Targets and as a region, support small businesses. I intend to review our progress towards meeting these goals at the division monthly Focus Meetings.. I encourage the districts to review their progress at least once a month.

Really need your help here — our small businesses deserve it!

3 Encls
1. CESB Memorandum and USACE Goals, 10 Jan 08
2. OSA, OSB Memorandum, 27 Nov 07
3. CESB Memorandum, 22 Jan 08

TODD T. SEMONITE
Brigadier General, USA
Commanding

DISTRIBUTION:
HQUSACE, Chief Small Business Program Office
Principal Assistant Responsible for Contracting, PARC Office, Atlanta
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